

1ST CASE of Level 1 printed in FULL format.

JAMAICA COMMODITY TRADING COMPANY LIMITED, Petitioner, v.
CONNELL RICE & SUGAR COMPANY, INC. and L & L MARINE
SERVICE, INC. Respondents

No. 87 Civ. 6369 (JMC)

UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF
NEW YORK

1991 U.S. Dist. LEXIS 8976

July 2, 1991
July 3, 1991, Filed

JUDGES: [*1]

John M. Cannella, United States District Judge.

OPINIONBY: CANNELLA

OPINION: MEMORANDUM AND ORDER

Petitioner's motion to confirm the arbitration award dated June 26, 1990 is granted. 9 U.S.C. @ 9 (1988). Respondent's motion to vacate or remand the arbitration award is denied. 9 U.S.C. @ 201 (1988).

BACKGROUND

On or about July 7, 1986, petitioner Jamaica Commodity Trading Company Limited ["JCTC"] entered into a contract with respondent Connell Rice & Sugar Company, Inc. ["Connell Rice"], whereby Connell Rice agreed to sell to JCTC approximately 4,500 tons of rice. JCTC is a corporation owned by the Government of Jamaica with its principal place of business in Jamaica. Connell Rice is a New Jersey corporation with its principal place of business in New Jersey. The commodity contract contains an arbitration clause which provides for arbitration of any controversy or claim arising out of the contract in accordance with the Rules of the American Arbitration Association [the "AAA"].

On or about July 7, 1986, JCTC also entered into a charter party with L & L Marine Service, Inc. ["L & L Marine"], whereby it chartered the Ocean Chief tug and barges to carry the rice from a port in the United States Gulf [*2] to Jamaica. The charter party contains an arbitration clause providing for the arbitration of disputes arising under the contract in accordance with the Rule of the Society of Maritime Arbitrators [the "SMA"]. As a result of a delay in loading the rice, L & L Marine sought to recover its demurrage costs from JCTC. JCTC in turn sought indemnification from Connell Rice for any amount it owed to L & L Marine.

The Court ordered that a joint hearing be held before both the SMA and AAA panels to resolve the disputes. See Memorandum and Order, at 6-7, 87 Civ. 6369 (JMC) (S.D.N.Y. Jan. 12, 1988). The Court further ordered that upon conclusion of the joint hearing, the SMA panel make its determination regarding the L & L Marine/JCTC dispute and that after further proceedings before the AAA panel, the AAA panel make its determination as to the JCTC/Connell Rice dispute. See id.

After four joint hearings, the SMA panel rendered an award in the sum of \$ 92,792.35 against JCTC, for L & L Marine's demurrage and other related expense incurred from the delay in loading the cargo. A fifth hearing was then held before the AAA panel. Shortly thereafter, the AAA panel issued a final award on June 26, 1990 in favor of JCTC. The award consisted of one page detailing the panel's calculation of its final award in the sum of \$ 91,772.52, plus prejudgment interest in the amount of 10% per year from the date of the award until the award is fully paid or reduced to judgment. Although the AAA rules do not require the arbitrators to delineate the reasons for their decision, the chairman of the panel agreed to provide the parties with a reasoned version of the award as a courtesy to counsel. A majority of the AAA panel issued a document stating the reasons for the June 26 award on October 24, 1990.

JCTC now moves to confirm the June 26, 1990 AAA award pursuant to section 9 of the Federal Arbitration Act, 9 U.S.C. § 9 (1988) [the "Arbitration Act"]. Connell Rice moves to vacate or remand the June 26 award pursuant to the Convention on the Recognition and Enforcement of Foreign Arbitral Awards, acceded to Sept. 30, 1979, 21 U.S.T. 2517, T.I.A.S. No. 6997, 330 U.N.T.S. 38 (codified at 9 U.S.C. §§ 201-08 (1988)) [the "Convention"].

DISCUSSION

The Court has jurisdiction to confirm the arbitration award under the Arbitration Act. See 9 U.S.C. § 9 (1988). The Court also has [4] jurisdiction under the Convention, which applies to the recognition and enforcement of foreign arbitral awards arising out of commercial relationships. See *id.* § 201, Art. I(1), § 202 (1988). The Convention, however, does not define foreign awards. In this circuit, a commercial arbitration award subject to the Convention is one "made within the legal framework of another country, e.g. pronounced in accordance with foreign law or involving parties domiciled or having their principal place of business outside the enforcing jurisdiction." *Bergesen v. Joseph Muller Corp.*, 710 F.2d 928, 932 (2d Cir. 1983) (emphasis

added). Here, the award involves a Jamaican corporation and Connell Rice seeks to enforce the award in the United States; hence, this Court has jurisdiction to recognize and enforce the award under the Convention. See *Dworkin-Cosell Interair Courier Servs. v. Avraham*, 728 F. Supp. 156, 159 (S.D.N.Y. 1989).

JCTC's application to confirm the award is made under the Arbitration Act. In contrast, Connell Rice's motion to vacate the award is made under the Convention. With respect to the motion to vacate, JCTC first argues that the timeliness [5] of Connell Rice's motion is governed by the Arbitration Act. It is undisputed that under the Arbitration Act, Connell Rice's objections are untimely. The Arbitration Act requires a party to move to vacate an arbitral award within three months after the award is filed or delivered. See 9 U.S.C. § 12 (1988). The Arbitration Act also allows a party one year to confirm an award. See *id.* § 9. The Second Circuit has held that the one-year period to confirm an award does not provide an exception to the three-month limitation period to vacate the award. See *Florasynth, Inc. v. Pickholz*, 750 F.2d 171, 175 (2d Cir. 1984). Thus, "a party may not raise a motion to vacate, modify or correct an arbitration award after the three month period has run, even when raised as a defense to a motion to confirm." *Id.* Since Connell Rice's objections to JCTC's application to confirm the award were filed approximately five months after the arbitrators issued their award, it is untimely under the Arbitration Act.

Conversely, the Convention does not expressly limit the time in which a party may move to vacate or remand an arbitration award. However, in implementing the

Convention, [*6] Congress provided that the Arbitration Act applies to the Convention "to the extent that that chapter [the Federal Arbitration Act] is in conflict with this chapter [the Convention] or the Convention as ratified by the United States." 9 U.S.C. @ 208 (1988). JCTC argues that since the Convention is silent, the three-month limitation period should apply to awards also encompassed within the Convention, thereby precluding Connell Rice's motion to vacate the award.

JCTC's argument, however, ignores the plain language of section 207 of the implementing statute, which establishes that there are significant differences between the Convention and the Arbitration Act. Section 207 provides as follows:

Within three years after an arbitral award falling under the Convention is made, any party to the arbitration may apply to any court having jurisdiction under this chapter for an order confirming the award as against any other party to the arbitration. The court shall confirm the award unless it finds one of the grounds for refusal or deferral of recognition or enforcement of the award specified in the said Convention.

Id. @ 207 (emphasis added). The first notable difference [*7] between the two statutes is that under the Convention a party has three years to move to confirm the award, in contrast to the Arbitration Act which allows a party one year to confirm the award. Second, and most importantly, under the Convention a party may raise one of the grounds for vacating an award at any time during the three-year period in opposition to a motion to confirm. Since Connell Rice's motion to vacate is made within three years of the award in opposition to JCTC's motion to confirm, it is permissible under the Convention. The untimeliness of Connell Rice's opposition under the Arbitration Act does not preclude it from proceeding under the Convention. Where the two statutes overlap, a party "has more than one remedy available and may choose the most advantageous." *Bergesen*, 10 F.2d at 934.

The Court's review of the arbitration award "is limited under the Convention and the burden of proving that an award should be overturned is on the party challenging the enforcement and recognition of the award." *La Societe Nationale v. Shaheen Natural Resources Co.*, 585 F. Supp. 57, 61 (S.D.N.Y. 1983) (citation omitted), *aff'd*, 733 F.2d 260 [*8] (2d Cir.), cert. denied, 469 U.S. 883 (1984). A party may attack a foreign award only on the grounds enumerated in Article V of the Convention. See *Parsons & Whittemore Overseas Co. v. Societe Generale de L'Industrie du Papier (RAKTA)*, 508 F.2d 969, 973 (2d Cir. 1974). In support of its contention that the award should be vacated, Connell Rice relies on Article V(2)(b), which provides as follows:

2. Recognition and enforcement of an arbitral award may also be refused if the competent authority in the country where the recognition and enforcement is sought finds that:

. . . .

b. The recognition or enforcement of the award would be contrary to the public policy.

9 U.S.C. @ 201, Art. V(2)(b) (1988). The public policy defense must be

construed to achieve the Convention's goal of encouraging recognition and enforcement of commercial arbitration agreements in international contracts. *Waterside Ocean Navigation Co. v. International Navigation Ltd.*, 737 F.2d 150, 152 (2d Cir. 1984). Thus, "the public policy defense should be construed narrowly. It should apply only where enforcement would violate our 'most basic notions of [*9] morality and justice.'" *Id.* at 152 (quoting *Fotochrome, Inc. v. Copal Co.*, 517 F.2d 512, 516 (2d Cir. 1975)).

Connell Rice bases its claim that vacatur is warranted under the public policy defense on the arbitrators' alleged failure to apply the commodity contract. It is well settled that the arbitrator's award must draw its essence from the parties' agreement. See *United Paperworkers Int'l Union v. Misco, Inc.*, 484 U.S. 29, 36 (1987); *In re Marine Pollution Serv. Inc.*, 857 F.2d 91, 94 (2d Cir. 1988). The arbitrator fails to satisfy this standard if he "'must have based his award on some body of thought, or feeling, or policy or law that is outside the contract" *Id.* (quoting *Ethyl Corp. v. United Steelworkers*, 768 F.2d 180, 187 (7th Cir. 1985), cert. denied, 475 U.S. 1010 (1986)) (emphasis in original). However, "as long as the arbitrator is even arguably construing and applying the contract and acting within the scope of his authority, that a court is convinced he has committed serious error does not suffice to overturn his decision." *United Paperworkers Int'l Union*, 484 U.S. at 38. [*10] In support of its position, Connell Rice relies upon the reasons proffered by the arbitrators four months after the award was issued. The Court notes that arbitrators are not required to state the reasons for their award. See *Wilko v. Swan*, 346 U.S. 427, 436 (1953). Absent a reasoned award, "if a ground for the arbitrator's decision can be inferred from the facts of the case, the award should be confirmed." *Sobel v. Hertz, Warner & Co.*, 469 F.2d 1211, 1216 (2d Cir. 1972). Nevertheless, if the arbitrators provide a basis for their decision, the court is not prohibited from examining the arbitrators' rationale. See *United Steelworkers v. Enterprise Wheel & Car Corp.*, 363 U.S. 593, 597 (1960); *I/S Stavburg v. National Metal Converters, Inc.*, 500 F.2d 424, 427 (2d Cir. 1974).

The crux of Connell Rice's contention is that the AAA panel was determined in favor of JCTC because the SMA panel had concluded that JCTC was liable to L & L Marine. In support of its position, Connell Rice first points out that the arbitrator who dissented from the SMA panel's award against JCTC subsequently joined in the SMA panel's [*11] award which found in favor of JCTC. Connell Rice contends that there is no logical basis for the arbitrator's change in position, other than a desire to compel Connell Rice to indemnify JCTC for the sums JCTC paid to L & L Marine pursuant to the SMA panel's award. The Court, however, will not speculate as to the arbitrator's motivations. Rather, whether the AAA panel failed to evaluate Connell Rice's liability under the commodity contract must be determined by examining the AAA award itself.

Connell Rice also relies upon the reasons offered by the arbitrators to support its assertion that the panel exceeded its authority. Specifically, Connell Rice claims that the arbitrators' reasons illustrate the panel's failure to consider whether under the commodity contract (1) L & L Marine could tender its notice of readiness at a berth other than Baton Rouge, Louisiana, and (2) L & L Marine could properly tender a notice of readiness when the Ocean Chief was not present.

Preliminarily, the Court observes that the arbitrators' reasons indicate that they were cognizant of their obligation to interpret the commodity contract. The panel stated as follows:

It should be noted that after the [*12] final SMA award was issued it was u to the AAA panel to determine whether or not the suppliers (i.e. Connell Rice and Sugar Co. Inc.) should or should not be responsible for the default which Jamaica Commodity Trading Co., Ltd. claimed, since they were found at fault fo the payment of demurrage by the majority of the SMA panel in their arbitration with L & L Marine.

Affidavit of Raymond A. Connell in Support of Motion for Order Vacating or Remanding Award of Arbitrators, at Exh. S, 87 Civ. 6369 (JMC) (S.D.N.Y. Nov. 1 1990) ["Connell Affidavit"].

The remainder of the arbitrators' reasons firmly establish that Connell Rice's claims are unfounded. With respect to Connell Rice's assertion that the arbitrators failed to ascertain whether the commodity contract permitted loadi t a berth other than Baton Rouge, the arbitrators found as follows:

In an attempt to convolute the issue, the suppliers [Connell Rice] nominated a berth [Baton Rouge] that was not within the parameters of the supply contract. The owners refused to bring their barges to this berth. It was admitted by suppliers' witness that they, (suppliers), were only talking about part cargo this berth, if they [*13] could have arranged it.

Connell Affidavit, at Exh. S. The arbitrators plainly considered Connell Rice' argument and found it without merit under the terms of the commodity contract.

Connell Rice's contention that the panel also failed to consider whether under the commodity contract L & L Marine could properly tender its notice of readiness without the presence of the Ocean Chief tug is equally without merit Connell Rice points out that the AAA panel expressly adopted the SMA panel's finding that L & L Marine was not obligated to keep the Ocean Chief tug alongside the barges while they waited for the cargo. Connell Rice, however, blatantly ignores the panel's further statements indicating that it dependently considered Connell Rice's contention and found it completely acking in merit. The panel stated as follows:

Furthermore, the supplier's [Connell Rice's] own employee, Mr. Ravner, admitted that they did not have the cargo ready for the vessel [the Ocean Chief], when the first notices were given to them, when the vessel tendered on July 23rd. [Connell Rice] used the excuse that, because the vessel [the Ocean Chief] was unable to get up to Baton Rouge on that date the suppliers [*14] [Connell Rice] lost the cargo and the berth.

Id.

The arbitrators' reasons show that the panel considered and promptly reject Connell Rice's contention that proper tender under the commodity contract required L & L Marine to make the Ocean Chief tug available. It is not fatal t the award that in reaching their conclusion the arbitrators failed to specifically refer to the commodity contract. To the extent that there is any uncertainty caused by the panel's failure to cite to specific provisions in th commodity contract, it is well settled that "a mere ambiguity in the opinion accompanying an award, which permits the inference that the arbitrator may hav exceeded his authority, is not a reason for refusing to enforce the award."

United States Steelworkers, 363 U.S. at 598. In any event, there was no reason

for the panel to specifically refer to the contract because Connell Rice's obligation to supply the cargo did not depend on the presence of the Ocean Chief tug. If Connell Rice had the cargo available, the barges could have been loaded even though the Ocean Chief tug was unavailable. Moreover, it is particularly telling that Connell Rice argues that [*15] the AAA panel should have adopted the reasoning of the dissenting opinion of the SMA panel member who found that under the charter party L & L Marine was required to tender both the barges and the tug. See Connell Affidavit, at para. 45.

In sum, Connell Rice's contention that the AAA panel reached its decision by rubber stamping the SMA panel's findings is completely unjustified. Even a cursory review of the AAA panel's reasons shows that the panel independently concluded that Connell Rice was at fault under the commodity contract. Since there is no basis for finding that the AAA panel exceeded its authority, there is no ground for finding that enforcement of the award threatens public policy under the Convention. Accordingly, respondent's motion to vacate and remand the award is denied. 9 U.S.C. § 201 (1988).

The Court also finds that JCTC is entitled to attorneys' fees and costs because Connell Rice's challenge to the award was wholly devoid of merit. A court has discretion to award attorneys' fees "where the losing party has 'acted in bad faith, vexatiously, wantonly or for oppressive reasons.'" *Alyeska Pipeline Serv. Co. v. Wilderness Soc'y*, 421 U.S. 240, 258-59 (1975) [*16] (quoting *F.D. Rich Co. v. United States ex rel. Indus. Lumber Co.*, 417 U.S. 129 (1974)). In the arbitration context, attorneys' fees are warranted where a party's refusal to comply with the arbitrator's decision was in bad faith or frivolous. See *Merit Ins. Co. v. Leatherby Ins. Co.*, 737 F.2d 580, 582 (7th Cir. 1984). Here, Connell Rice seeks to avoid confirmation of the AAA panel's award based on the same arguments which the AAA panel explicitly rejected. The arbitrators' reasons plainly show that the panel afforded serious consideration to Connell Rice's contentions but found they were merely excuses raised to avoid its obligations under the commodity contract. There is absolutely no support for Connell Rice's assertion that the panel found Connell Rice at fault based upon the SMA panel's findings without making an independent determination of fault under the commodity contract. In short, Connell Rice's motion to vacate the award under circumstances where it clearly had no reasonable chance of prevailing warrants the imposition of attorneys' fees and costs.

Accordingly, JCTC's motion to confirm the arbitration award is granted. 9 U.S.C. [*17] § 9 (1988). In addition to the principal amount of \$ 91,772.52, the Court will also recognize and enforce the arbitrators' award of prejudgment interest. See *Waterside Ocean Navigation Co.*, 737 F.2d at 154.

CONCLUSION

Petitioner's motion to confirm the arbitration award is granted. 9 U.S.C. (1988). Respondent's motion to vacate and remand the arbitration award is denied. 9 U.S.C. § 201 (1988).

The Clerk of the Court is directed to enter judgment in favor of petitioner in the sum of \$ 91,772.52, plus prejudgment interest at the rate of 10% per year from June 26, 1990 until the date the award is reduced to judgment, and postjudgment interest as provided by 28 U.S.C. § 1961.

The parties shall submit a joint proposed order setting forth petitioner's reasonable attorneys' fees in opposing respondent's motion to vacate the arbitration award within twenty (20) days of the filing of this Memorandum and Order. In the event the parties fail to agree, petitioner shall submit a detailed affidavit setting forth its reasonable attorneys' fees within twenty-five (25) days of the filing of this Memorandum and Order, and responde shall submit its objections within ten [*18] (10) days after receipt of the affidavit. JCTC is not entitled to attorneys' fees and costs in connection with its motion to confirm the arbitration award.

SO ORDERED.

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The AAA panel found it clear that CRS did not have a cargo ready when L&L Marine tendered its notice of readiness (NOR). In an effort to cloud the issue, CRS nominated a berth outside the parameters of the sales contract. Although L&L Marine refused to bring its vessels to the berth, the evidence showed that CRS expected only a part cargo, if anything, at this berth.

CRS argued that the NOR was not properly tendered due to the fact that an ocean tug was not furnished with the barges. Further, CRS argued that the tug's failure to arrive at Baton Rouge on the specified date caused them to lose the cargo.

Based on their findings and those of the SMA, the AAA panel ruled that JCTC's notice was proper and that CRS failed to establish that a cargo was available. The panel majority, Mr. O'Hagan dissenting, felt that CRS was clearly at fault and that this matter should never have proceeded to arbitration. The majority therefore ruled that JCTC could not be held responsible for arbitrators' fees; if CRS had lived up to its contractual obligations, then there would have been no need for an arbitration. The majority also directed CRS to pay 40% of JCTC's attorney fees.

Mr. O'Hagan dissented with the majority's ruling. He stated that the majority deprived CRS of its rights under the sales contract yet held CRS responsible for damages under JCTC's charter with L&L Marine to which CRS was not even a party. Mr. O'Hagan also dissented with the award of attorney fees.

X
Arbitration Between Jamaica Commodity Trading Company, Ltd. (Petitioner) v. Connell Rice & Sugar Company, Inc. and L & L Marine Service, Inc.

(Respondents)

S.M.A. No. 2643B

No. 87-6369, S.D.N.Y., 7/2/91

Judge: Cannella, D.J.

Charter Form:
BULK RICE
CONTRACT

Lauberhorn - March '91

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FEDERAL ARBITRATION ACT 9 U.S.C. §9 (1988) - CONVENTION ON RECOGNITION AND ENFORCEMENT OF FOREIGN ARBITRAL AWARDS - JURISDICTION - LIMITATION FOR VACATUR OF AWARD: The fact that a party's motion to vacate an award is untimely under the Arbitration Act does not preclude the party from making the motion under the Convention where the Convention also applies.

VACATUR OF AWARD - ENFORCEMENT CONTRARY TO PUBLIC POLICY: The public policy defense must be construed so as to encourage recognition and enforcement of commercial arbitration agreements and it is to be construed narrowly.

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Following an arbitration award in its favor, Jamaica Commodity Trading Company (JCTC) motioned the court to confirm the award pursuant to Section 9 of the Federal Arbitration Act,, 9 U.S.C. §9 (Arbitration Act). Connell Rice (CRS) moved to vacate the award pursuant to the Convention on the Recognition and Enforcement of Foreign Arbitral Awards (Convention).

Under the Arbitration Act and the Convention, the court had jurisdiction to confirm the award. The Convention, however, only applies to foreign arbitration awards, but it does not define "foreign award". In the Second Circuit, a foreign award is defined as ". . . involving parties domiciled or having their principal place of business outside the enforcing jurisdiction." Bergesen v. Joseph Muller Corp., 710 F.2d 928, 932 (2d Cir. 1983). As JCTC was a Jamaican corporation which sought to enforce the award against CRS in the United States, the court found that the Convention applied.

JCTC moved to confirm the award under the Arbitration Act which required that motions to vacate be filed within three months of the award. Therefore, JCTC argued that CRS's motion, which was not filed for five months, was untimely. The Convention did not expressly limit the time to move for vacatur. When Congress implemented the Convention, it was only to the extent that it was not in conflict with the Arbitration Act. Therefore, JCTC argued that the three-month limitation period also should apply to awards falling within the purview of the Convention.

The court found that JCTC's argument ignored the language of the implementing statute which allows a party to raise a ground for vacating an award anytime within three years of the award. Thus, CRS's motion was timely under the Convention and was not precluded by the statute of limitations within the Arbitration Act. When two statute overlap, a party has more than one remedy and may choose the most advantageous.

A court's review of an award under the Convention is limited and the party moving against enforcement has the burden of proof. CRS alleged that the award was against public policy and should not be enforced. CRS based its allegation on the arbitrators' purported failure to render a decision based on the commodity contract. Although arbitrators must draw the essence of their award from the contract, if it is at least arguable that they had construed the contract, then the award will stand. CRS contended that the AAA panel found in favor of JCTC because the SMA panel held JCTC liable to L&L Marine. CRS also claimed that the arbitrators had exceeded their authority. CRS stated that the reasons given by the panel show that the panel failed to consider the commodity contract.

The court, upon review of the award, found that the panel was aware of the contract and that CRS's position was unjustified. As the public policy defense must be strictly construed to achieve the Convention's goal of encouraging enforcement of foreign arbitration agreements, the court found CRS's argument for vacatur to be totally without merit. CRS's motion was denied.

The court also found that JCTC was entitled to attorney fees and costs because CRS's argument was devoid of merit. Attorney fees are warranted in the arbitration context when refusal to comply with the award was in bad faith or frivolous. CRS's arguments were frivolous because they were arguments which the panel had already addressed. Attorney fees and costs were in order.

JCTC's motion to confirm the award was granted.

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Vol. 6, #12

December 1991

Connell claimed that the AAA arbitrators failed to apply the commodity contract, citing the reasoned decision the panel offered four months after issuing the award. The company argued that "the panel was determined to find in favor of JCTC because the SMA panel had concluded that JCTC was liable to L & L Marine." Judge Cannella said he would not speculate on the arbitrators' motivations.

Connell also argued that the panel exceeded its authority, citing its reasoned decision.

The arbitrators' failure to mention the commodity contract was not "fatal to the award," Judge Cannella said. Any uncertainty due to the arbitrators' failure to mention specific provisions of the contract, which would allow a party to infer that the panel may have exceeded its authority, is not sufficient to bar the enforcement of the award, the judge concluded.

"In sum, Connell Rice's contention that the AAA panel reached its decision by rubber stamping the SMA panel's findings is completely unjustified. Even a cursory review of the AAA panel's reasons shows that the panel independently concluded that Connell Rice was at fault under the commodity contract. Since there is no basis for finding that the AAA panel exceeded its authority, there is no ground for finding that enforcement of the award threatens public policy under the Convention," Judge Cannella said.

Finding that Connell's challenge to the award was without merit, the judge concluded that JCTC was entitled to attorneys' fees and costs.

The opinion was issued on July 2.

Counsel for JCTC are Thomas M. Egan and Donald F. Mooney of Mooney & Egan. Connell is represented by Raymond A. Connell of Healey & Baillie. Both law firms are located in New York.

[Editor's Note: A copy of JCTC opinion is available to subscribers for \$16.50 from Mealey Publications' Document Department. Please contact Carol Baker at (215) 688-6566, or by fax at (215) 688-7552. Indicate in your request that you wish to obtain the "JCTC opinion" referenced in this issue.]

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Finding no valid ground for vacating the arbitrators' final decision, the judge affirmed the award on Sept. 6.

Counsel for C.T. are John G. Poles and Edward M. Cuddy III of Poles, Tublin, Patestides & Stratakis. DMI is represented by Robert P. Stein of Camhy, Karlinsky & Stein. Both law firms are located in New York.

JUDGE: ENFORCEMENT OF AWARD NO THREAT TO PUBLIC POLICY

Holding that the enforcement of an arbitration award issued in favor of the Jamaica Commodity Trading Co. Ltd. (JCTC) is no threat to public policy under the 1958 Convention on the Recognition and Enforcement of Foreign Arbitral Awards (New York Convention), U.S. District Judge John M. Cannella has granted a motion to confirm the award (Jamaica Commodity Trading Co., Ltd. v. Connell Rice & Sugar Co. and L & L Marine Service, Inc., No. 87 Civ. 6369 (JMC), S.D. N.Y.).

JCTC and Connell Rice & Sugar Co. were parties to a commodity contract whereby Connell agreed to sell JCTC 4,500 tons of rice. The contract provided for arbitration of any disputes in accordance with the rules of the American Arbitration Association (AAA).

JCTC also entered into a charter party with L & L Marine Service Inc. to haul the rice. The charter party provided for arbitration of disputes in accordance with the rules of the Society of Maritime Arbitrators (SMA).

Due to a delay in loading the rice, L & L initiated arbitration proceedings to recoup its demurrage costs from JCTC. JCTC sought payment from Connell for any money it owed L & L.

The SMA and AAA panels held joint hearings regarding the disputes under an order by the court. Following the hearings, the SMA arbitrators issued an award in favor of L & L totaling \$92,792.35. The AAA panel held another hearing and awarded \$91,772.52 to JCTC.

'Contrary to Public Policy'

JCTC sought to confirm the AAA award pursuant to 9 U.S.C. Section 9 of the Federal Arbitration Act. Connell moved to vacate or remand the award under Article V(2)(b) of the New York Convention. This article states that the recognition or enforcement of an award may be refused if it "would be contrary to public policy."

United States
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two hours before completion of loading. Since the proof established that water was introduced into the cargo at the load port at the end of the loading procedure, after the cargo had been tested, Saybolt was unable to detect the water.

At the time MIPSCO paid for the cargo it was fully aware of the extent of free water found at the LOOP. Despite such knowledge, it paid Pemex in full for the cargo. Beyond an initial inquiry, it prosecuted no claim against Pemex for the water included in the cargo, notwithstanding the provisions of the contract between Pemex and MIPSCO particularly permitting claims for shortages to be made within sixty days after delivery of the vessel at the port of loading. MIPSCO thereby waived its right against Pemex by failing to make the claim within the sixty day period.

MIPSCO could also have availed itself of the rights afforded it by the Uniform Commercial Code to deduct from the purchase price a sum representing the amount of water present. The proximate cause of its loss was not any act of Saybolt. The loss was caused by MIPSCO voluntarily making payment when it was not required to do so, or in having made payment, voluntarily relinquishing its right to recover for merchandise not received.

Conclusion

Based upon the findings and conclusions set forth above, judgment will be entered on notice dismissing the complaint of MIPSCO with costs. All Rule 11 F.R.Civ.P. applications are denied, the foregoing discussion having established that the positions taken by the parties have been taken in good faith and after adequate consideration of the facts and the authorities.

It is so ordered.



JAMAICA COMMODITY TRADING COMPANY LIMITED, Plaintiff.

v.

CONNELL RICE & SUGAR CO., INC., Defendant.

No. 87 Civ. 3580.

United States District Court,
S.D. New York.

June 18, 1991.

As Amended June 18, 1991.

Jamaica government-owned purchaser of rice brought action against seller for breach of commodity contract for sale and delivery of rice and for indemnity for damages sustained as result of ocean carrier's arbitration action against purchaser. The District Court, Irving Ben Cooper, J., held that: (1) purchaser had no express or implied right of indemnification; (2) seller breached commodity contract in delivering rice for one delivery period to two separate loadports; and (3) purchaser was entitled to recover as damages demurrage charges, second port call costs, interest awarded by arbitrator, and legal expenses incurred in arbitration.

Judgment accordingly.

1. Arbitration ⇐82(4)

Indemnitor is bound by result of arbitration to which it was not party only when its interests have been adequately represented in original action by indemnitee.

2. Exchanges ⇐11(11)

Seller of rice under commodity contract was not bound by results of arbitration between Jamaica government-owned purchaser and ocean carrier, which resolved issue of who would bear responsibility for additional costs caused by delivery of rice to two loadports, allegedly contrary to charter party and commodity contract, even if seller was in relationship whereby it would be required to indemnify purchaser, in that purchaser did not adequately represent seller's interests in arbitration and

JAMAICA COMMODITY TRADING
 Plaintiff.

CONNELL RICE & SUGAR CO.,
 Defendant.

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Court.

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underlying dispute was not maritime in nature, but was contractual.

3. Indemnity ¶3

Under New York law, seller that entered into commodity contract for sale and delivery of rice to Jamaica government-owned purchaser did not expressly agree, through specific language in commodity contract, to indemnify purchaser for damages allegedly incurred as result of seller's nominating second loadport, where commodity contract did not contain express indemnification clause, and words "indemnify" or "indemnification" did not appear in contract, nor did any other language which would explicitly and unambiguously set forth indemnification agreement.

4. Indemnity ¶13, 13.2(2)

Under New York law, in absence of express indemnification agreement, implied right of indemnification can still be found based either on special nature of contractual relationship between parties ("implied in fact" indemnity), or on great disparity in fault of two tort-feasors when one has paid for loss that was primarily responsibility of other ("implied in law" indemnity).

5. Indemnity ¶13.1(2), 13.2(4)

Jamaica government-owned purchaser of rice under commodity contract did not have implied-in-fact or implied-in-law right of indemnification against seller for damages allegedly incurred as result of seller's nominating second loadport for rice, in that there was nothing special about contractual relationship between parties and there were no tortious acts.

6. Evidence ¶450(8)

Commodity contract for sale and delivery of rice was ambiguous as to whether seller had option to deliver rice to more than one loadport and, therefore, parol evidence could be considered in ascertaining parties' intent regarding delivery provisions of contract.

7. Contracts ¶312(1)

Under New York law, seller breached commodity contract for sale and delivery of rice to Jamaica government-owned purchaser when it delivered rice to more than one

loadport during single delivery period; while delivery provisions of contract were ambiguous, documented confirmations unequivocally demonstrated intention of both seller and purchaser that delivery of rice was to be at one loadport for each delivery period, and provision of contract obligating seller to pay deviation costs if it changed original port nominations did not enable seller to unilaterally add second loadport for same delivery period.

8. Damages ¶73, 117, 140

Under New York law, Jamaica government-owned purchaser of rice was entitled to recover from seller, as damages for seller's breach of commodity contract in delivering rice for same delivery period to two different loadports, demurrage charges of \$39,779.49, second port call costs of \$50,000, \$16,724.46 in interest awarded by arbitrator to ocean carrier, and attorney fees and other expenses in amount of \$16,082.95 that purchaser incurred as result of its defense of arbitration action brought by ocean carrier; however, it was not entitled to recover \$1,020 in legal fees incurred with respect to arrest of carrier's vessel, which did not come within third-party action exception to general rule against recovery of legal expenses.

Law Offices of Mooney & Eagan, New York City, for plaintiff; Donald F. Mooney, Thomas M. Eagan, of counsel.

Healy & Bailie, New York City, for defendant; Raymond A. Connell, Andrew V. Buchsbaum, of counsel.

OPINION

IRVING BEN COOPER, District Judge.

Plaintiff Jamaica Commodity Trading Company Limited ("JCTC") commenced this contract action on May 22, 1987 against defendant Connell Rice & Sugar, Inc. ("CRS") for damages totalling \$123,606.90 plus interest. JCTC alleges that sum constitutes the total of an award rendered on October 17, 1986 plus fees and

legal costs claimed to have arisen out of the related arbitration proceeding between JCTC and Panama Centroamericana de Navegacion, S.A. ("Panama"), its ocean carrier contracted to carry to Kingston, Jamaica a shipment of rice supplied by CRS.

JCTC alleges that it entered into a commodity contract with CRS for the sale and delivery of 5,250 metric tons of rice to one loadport for the delivery period August 18-September 8, 1984, and, in reliance on the terms of that commodity contract, it entered into a charter party agreement with Panama to transport the rice to Jamaica. The charter party, JCTC alleges, was consistent with the commodity contract in that it provided for one port loading of the cargo; further, although CRS nominated and later reconfirmed the port of Orange, Texas as its sole loadport for the delivery period in question, CRS delivered the rice to two loadports, thus breaching the agreement.

JCTC raises two assertions: first, that the commodity contract nowhere gave CRS a two port loading option, and that CRS breached the commodity contract with JCTC when it failed to have all the rice ready to load at the vessel's call at Orange; and second, that the breach of CRS caused JCTC to suffer damages for which CRS contractually agreed to be responsible and to indemnify JCTC.

CRS denies the allegations made by JCTC and maintains that the commodity contract gave CRS the option to deliver the rice to two loadports. CRS admits that although it nominated Orange for delivery of the entire quantity of rice, it relied on clause XVI(4) of the commodity contract, which allowed it to nominate a second port to satisfy its own scheduling needs. CRS maintains that under clause XVI(4), CRS is contractually obligated to pay damages of \$6,500.00, the actual cost of shifting the vessel to the second port. As an affirmative defense, CRS maintains that the damages suffered by JCTC were the result not of any supposed breach on the part of CRS,

but of the demands and delays of the ocean carrier Panama occasioned by JCTC's failure to charter a vessel on terms compatible with those of the commodity contract.

The action was tried before this Court on May 8, 9, 10, 11, and 15, 1990. We base our opinion upon the findings of fact and conclusions of law hereinbelow.

FINDINGS OF FACT

Plaintiff JCTC is an entity owned by the government of the country of Jamaica. It is engaged in the business of, *inter alia*, purchasing rice from foreign suppliers and chartering vessels to transport the rice to Jamaica. (S.F. 1)¹ Defendant CRS is a New Jersey corporation that is engaged in the business of, *inter alia*, buying and selling rice and sugar to domestic and foreign customers. (S.F. 2) Fetting and Donalty, Inc. ("F & D") (not a party to this action) is engaged in the business of, *inter alia*, acting as agent for foreign governments, including Jamaica, in purchasing foodstuffs under the PL-480 program and chartering vessels for the carriage of those foodstuffs from the United States to various recipient countries. The PL-480 program is administered by the Foreign Agricultural Service of the United States Department of Agriculture ("USDA"). (S.F. 3) Under its terms, approximately \$1 billion of food aid per year is sent to approximately 35 recipient developing countries throughout the world. (Tr. 19)²

JCTC purchases foodstuffs and charters vessels under the PL-480 Program for distribution and consumption in Jamaica. For nearly eleven years F & D has acted as the stateside agent of JCTC in the purchase of PL-480 commodities and in the chartering of ships to transport the commodities to Jamaica. (S.F. 4) Purchasing and chartering are done through Invitations for Bids ("IFB"): a commodity IFB solicits offers from American suppliers to sell commodities to JCTC under the PL-480 program. Similarly, an ocean freight IFB solicits of-

1. The letters "S.F." followed by a number indicate references to the stipulated facts contained in the parties' Joint Pre-trial memorandum.

2. The letters "Tr." followed by a number indicate pages of the official trial transcript.

fers from ocean transportation suppliers to provide vessels to carry the commodities. (S.F. 5) F & D drafts PL-480 IFB's on behalf of JCTC. F & D also drafts the request for a Purchase Authorization ("PA") on behalf of JCTC. A PA is a request from a foreign government to USDA for approval to make purchases under the PL-480 Program; the USDA must issue the PA before an IFB can be released. (S.F. 10)

In 1984, JCTC sought to purchase quantities of rice through the benefit of the PL-480 program. On May 21, 1984, JCTC sent to F & D a "Proposed Schedule-1984 PL-480 Programme," a document that was prepared by JCTC for F & D's use in IFB preparation. (S.F. 7, 8) On May 31, 1984, F & D estimated that JCTC could purchase approximately 15,000 metric tons of rice as follows:

Delivery Period	Estimated Cost per Metric Ton
June 18-22, 1984	\$120.00
July 18-22, 1984	\$120.00
August 18-22, 1984	\$117.79

(S.F. 9)

On June 1, 1984, the Embassy of Jamaica, through F & D, submitted to the USDA a request for a PA to buy 15,000 metric tons of rice for delivery between June 27 and September 16, 1984. (S.F. 11) The USDA issued PA No. JM-7036, dated June 6, 1984, authorizing the purchase by JCTC of up to \$5,000,000 worth of rice for delivery from June 29 through September 30, 1984. The quantity authorized for purchase was approximately 14,000 metric tons. The delivery terms were "f.a.s. vessel, U.S. port(s) in case of rice in bags..." (S.F. 12) Section 10(f) of the PA regarding contract awards provided:

(i) Whenever purchases are made on the basis of an IFB, the importer shall consider only offers which are responsive to the IFB and shall make awards either on the basis of the lowest commodity prices offered or on the basis of lowest landed cost....

3. The letters "Ex." followed by a number and/or letter indicate exhibits received in evidence at trial.

(iii) For purposes of this section, 'lowest landed cost' means the combination of commodity price and ocean freight rate resulting in the lowest total cost to deliver the commodity to the importing country.... Awards may not be made on the lowest landed cost basis unless IFB's are issued for commodity and ocean freight so that all commodity and ocean freight offers are reviewed simultaneously. (Ex. 4)³

Pursuant to USDA PA No. JM-7036, F & D drafted a commodity IFB to request offers from American rice suppliers. (S.F. 15) The IFB provided:

The Government of Jamaica through the Embassy of Jamaica (Buyer) invites bids for the sale of rice in bags, subject to the terms and conditions set forth below and subject to the provisions of PL-480 Title I Financing....

GENERAL TERMS

Full details of terms and conditions are in Buyer's Proforma Contract.

QUANTITY AND DELIVERY DATES

- (a) Approximately 5,000 Metric Tons 5% more or less at Buyer's option for delivery July 6—July 26, 1984.
- (b) Approximately 5,000 Metric Tons, 5% more or less at Buyer's option for delivery July 18—August 8, 1984.
- (c) Approximately 5,000 Metric Tons, 5% more or less at Buyer's option for delivery August 18—September 8, 1984.

DELIVERY

Delivery to be F.A.S. vessel(s) at U.S. Port of Export from one safe berth, one safe port for each lot offered.

LOAD RATE GUARANTEE

Seller guarantees to provide cargo at vessel's call.

(Ex. 7)

The relevant pro forma terms referred to in the IFB provided, in pertinent part:

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V. DELIVERY:

A. Seller shall deliver F.A.S. vessel(s), including any wharfage and handling, at one safe berth one U.S. port.

C. Within five (5) calendar days after U.S.D.A. approval of sale, Seller shall notify Buyer of specific port of loading.

XII. ARBITRATION:

Any controversy or claim arising out of or relating to this contract or the breach thereof may be settled by mutual consent by arbitration in New York, New York, in accordance with the Rules of the American Arbitration Association....

XVI. ADDITIONAL CLAUSES:

This contract will also reference all terms and conditions of the Rice Invitation as follows:

- (3) Seller to make commodity available at not more than one port.
- (4) Seller to be responsible for all damages sustained by Buyer due to Seller's failure to perform the terms and conditions of this contract, including without limitation the following:

All costs and expenses incurred by Buyer resulting from detention or demurrage incurred by the load port, or incurred by Buyer as result of delays in loading or rehandling caused by delivery of commodity not meeting contract specifications, or for failure of Seller to commence or to maintain continuity of delivery in accordance with the delivery terms specified herein, notwithstanding any custom of the port, to be for Seller's account.

In the event Seller amends or changes their original port nominations in order to satisfy Seller's own scheduling and for Seller's own benefit, then Seller is obligated to pay vessel's deviation, and additional cost and resulting demur-

4. CRS has participated in PL-480 sales since the inception of the program in the 1950's and makes offers against commodity IFB's, such as

rage, if any, occasioned by second port nomination, and to waive carrying charges resulting from delay in loading attributed to changed nomination of original port.

Supplier guarantees to provide cargo at vessel's call.

(Ex. 7) (emphasis ours)

By letter dated June 5, 1984, F & D forwarded its draft of the commodity IFB and the JCTC pro forma "Bagged Rice Contract" to USDA. It is a USDA requirement for IFB's to be submitted for approval before offers are solicited in the market. (S.F. 16) USDA approved the commodity IFB into which the JCTC pro forma "Bagged Rice Contract" was incorporated. (S.F. 17) On June 7, 1984, F & D issued the IFB on behalf of JCTC to various U.S. suppliers, including CRS⁴, which requested bids for the sale of approximately 15,000 metric tons (5% more or less) of U.S. grade No. 5 or better long grain well milled rice in bags. (S.F. 18) All commodity bids were due June 14, 1984 at 3 P.M. (Ex. 8)

On June 8, 1984, F & D, on behalf of JCTC, issued a USDA-approved ocean freight IFB, requesting bids, *inter alia*, for the carriage of the bagged rice from the U.S. Gulf of Mexico to Kingston, Jamaica aboard U.S. or non-U.S. vessels. Loading was to be from one or two safe berths at one safe United States Gulf of Mexico port per delivery period. All freight bids were due June 14, 1984 at noon. (Ex. 10)

On June 14, 1984, in response to the commodity IFB, JCTC, through F & D, received five offers. (S.F. 20) Among them was the following offer made by CRS:

(a) Two Lots of up to 3,000 Metric Tons each, 5% more or less at Buyer's option, (total of 6,000 Metric Tons, 5% more or less at Buyer's option) each lot of \$307.18 repeat \$307.18 per Metric Ton of 2,204.6 lbs. net FAS vessel(s) U.S.A. Gulf Port(s). U.S.A. Gulf Port(s) to be at

the one issued by Fetting & Donalty on behalf of Jamaica Commodity, which has become the subject of this action.

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Seller's option. Delivery from July 6 to
July 26, 1984, both dates inclusive.

(Ex. 9)

The terms for delivery periods July 18—
August 8 and August 18—September 8,
1984 were the same as for the first. The
offer was signed by Jonathan Perry as
Vice President for CRS and contained the
following clause:

P.S. Please contact Mr. Grover Connell,
President, at telephone number (201)
233-0700 (after business hours, (201)
233-7030), should you have any question
in connection with the above.

Id.

Additionally, on June 14, 1984, JCTC re-
ceived 12 offers in response to the freight
IFB, including the offer made by Panama
through its agent, Sealift. The Panama
offer covered the first and third delivery
periods: for the first delivery period, July
6-16, 1984, Panama offered to pick up the
rice at 1 or 2 safe berths at Lake Charles,
Louisiana, for \$38.50 per metric ton. For
the third delivery period, August 18-28,
1984, Panama offered transport from 1 or 2
safe berths, 1 safe U.S. Gulf port, for
\$39.50 per metric ton. (Ex. 11) The offers
were opened in a public opening at the
offices of F & D in Washington, D.C. at 3
P.M. on Thursday, June 14, 1984 and initial-
ly reviewed. (Tr. 54) The next day, em-
ployees of F & D, along with John Anton
Thompson, commodity manager for JCTC,
met with a USDA representative at the
USDA office in Washington, D.C. to dis-
cuss the freight and commodity offers.
(Tr. 56, 58, 287) The commodity offer
made by CRS seemed to the group to be
outside the parameters required by the
commodity IFB. The USDA representative
suggested that in light of the fact that the
CRS offer had the lowest commodity price,
F & D should contact CRS immediately by
telephone to determine, by way of clarifica-
tion, whether in fact the commodity offer
as received was responsive to the commodi-
ty IFB. (Tr. 58) Ronald Fettig, named
partner of F & D, made a calling card
charge call to the offices of CRS in New
Jersey and asked for Grover Connell as per
the instructions on the commodity offer.

(Tr. 58) Mr. Thompson testified before us
that he was with Mr. Fettig at the USDA
when Mr. Fettig called CRS, and that Mr.
Fettig reported to the group after he hung
up that he had spoken with Mr. Connell and
that the problem was resolved. (Tr. 290)
Mr. Thompson testified that the problem
referred to was an ambiguity as to the
number of ports per delivery position that
would be required to load the cargo. (Tr.
291)

Recollections of Mr. Fettig and Messrs.
Perry and Connell diverge as to the particu-
lars of this telephone conversation. Mr.
Fettig maintains that he dialed the number
for Mr. Connell that appeared at the bot-
tom of the CRS offer, asked to be connect-
ed to Mr. Connell, spoke to Mr. Connell and
resolved the matter with him. Mr. Fettig
testified that Mr. Connell told him that
CRS was going to use three ports, Lake
Charles, Louisiana; Houston, Texas; and
Orange, Texas, and that Mr. Connell
agreed that he would make the cargo avail-
able at one port out of those three ports for
each of the three delivery periods. Fur-
ther, Mr. Fettig claims that Mr. Connell
said he would check, at Mr. Fettig's re-
quest, to see whether he could eliminate
the port of Orange from consideration in
the second period. (Tr. 59) During the
conversation, Mr. Fettig made the follow-
ing notes on the back of the CRS offer:

Grover Connell

L. Chas. Houston Orange

1 pt. ea. position

(Ex. 15)

Conversely, Jonathan Perry of CRS testi-
fied that Mr. Fettig spoke not with Mr.
Connell but with him on Friday, June 15,
1984, and that Mr. Fettig asked if CRS
would consider a single loadport for the
two lots of rice offered in each of the three
delivery positions; Mr. Perry responded
that he would pursue it and call Mr. Fettig
back with an answer. (Tr. 452) Mr. Perry,
who has alternately described himself as a
go-between in the bid process (Tr. 470-71),
a rice economist (Tr. 447), and Vice Presi-
dent of the company (Ex. 9, 15), then testi-
fied that since he had no authority to make
that decision, he spoke with Mr. Connell

and related in great detail the request made by Mr. Fettig, whereupon Mr. Connell responded, "[l]et me think about it," or, "I'll get back to you." (Tr. 453) Mr. Perry further testified that although he had not called back Mr. Fettig regarding his request for a single loadport, later that day he received a second telephone call from Mr. Fettig asking if CRS would consider eliminating the port of Orange from consideration for the second delivery period. (Tr. 453-4) Mr. Perry claimed that since he had no authority to make this decision either he would be required to follow the identical procedure as for the first telephone call. Mr. Connell testified before us that he had no recollection of any conversation with or regarding Mr. Fettig at any time. (Tr. 504, 505, 506)

Mr. Perry testified that he prepared the following internal memorandum of the telephone calls with Mr. Fettig on June 15, 1984, after they spoke the second time: (Tr. 455)

- 1) 6/15/84—(am) RF called wanting to know if we would agree to one port per loading period for the two lots offered per period.
- 2) 6/15/84—(pm) RF called and wanted to know if we would eliminate Orange as a port for the second shipping period.

(Ex. L)

After the second entry there was an additional notation: "we agreed to eliminate Orange in 2nd period." There was no notation after the first entry. Mr. Fettig did not recall a second conversation with anyone at CRS on June 15, 1984, but had a notation indicating that he did have a subsequent conversation with the officers of CRS wherein the parties agreed to eliminate Orange as a possible loadport in the second position. (Tr. 76, 244, 245)

Mr. Perry further testified that he received a third telephone call from Mr. Fettig, this time on Monday, June 18, 1984 at approximately 11:50 A.M. (Tr. 456) The third call was added to the memorandum as follows:

- 3) 6/18/84—(approx. 11:50 am) RF called and wanted to know if we would agree to him treating both lots for delivery in

1st & 3rd shipping period as a single lot as far as his setting up credits w/ Bank of Jamaica.

(Ex. L)

There was a notation to that entry which read, "we called back and said NO." *Id.* Mr. Fettig had no recollection of a conversation with anyone at CRS on June 18, 1984. (Tr. 245) Telephone bills of F & D for the dates in question show the following calls to CRS:

June 15, 1984	10:12 A.M.	2 minutes (calling card charge)
June 15, 1984	4:41 P.M.	3 minutes
June 19, 1984	9:46 A.M.	3 minutes

(Ex. CF)

There is no telephone charge for any call from F & D to CRS on June 18, 1984. Telephone bills of CRS for those dates had been destroyed prior to this action in the normal course of business.

It was a requirement of JCTC, to be in conformity with the USDA, that the commodity purchase be made where possible on the basis of the lowest landed cost, the combination of commodity price and freight charges that would result in the lowest price per metric ton upon delivery to Jamaica. (Tr. 68) After F & D returned from the USDA offices on June 15, 1984, a worksheet was constructed using the ports Mr. Connell had indicated CRS would use, i.e., Lake Charles, Orange, and Houston. (Ex. 21, Tr. 59) With the clarification of one loadport per delivery position, the CRS commodity offer, combined with the Panama freight offer, made for the lowest landed cost for the first and third delivery periods. At approximately 4:55 P.M., June 15, 1984, Mr. Fettig placed a telephone call to CRS and accepted its offer to supply two lots of rice in the first delivery period, one lot of rice in the second delivery period, and two lots of rice in the third delivery period. (Tr. 202) The second lot for the second delivery period went to Supreme Rice Mill, Inc. (Tr. 78)

On Monday, June 18, 1984, F & D sent the following telex to CRS:

ON BEHALF OF THE EMBASSY OF JAMAICA, WE HEREBY CONFIRM THE FOLLOWING PURCHASES:

TIME OF SALE: 1655 HOURS ETD, 15 JUNE 84

U.S. LONG GRAIN RICE, WELL MILLED, MAXIMUM 20 PCT BROKEN KERNELS, PACKED IN BAGS IN ACCORDANCE WITH INVITATION TO BID.

<u>DELIVERY</u>	<u>QUANTITY</u>	<u>PRICE</u>
LOT # 1 JUL 6/26, 1984	2894.7 MT, 5% LESS IN BUYER'S OPTION	USD 307.18 PER NET MT FAS VESSEL
LOT # 2 JUL 6/26, 1984	2894.7 MT, 5% LESS IN BUYER'S OPTION	USD 307.18 PER NET MT FAS VESSEL
LOT # 3 JUL 18/AUG 8, 1984	2390 MT, 5% LESS IN BUYER'S OPTION	USD 307.18 PER NET MT FAS VESSEL
LOT # 4 AUG 18/SEPT 8, 1984	2626 MT, 5% LESS IN BUYER'S OPTION	USD 307.18 PER NET MT FAS VESSEL
LOT # 5 AUG 18/SEPT 8, 1984	2626 MT, 5% LESS IN BUYER'S OPTION	USD 307.18 PER NET MT FAS VESSEL

LOTS 1 & 2 ARE TO BE DIVIDED BY SELLER TO ONE SAFE BERTH EACH LOT, ONE SAFE PORT ONLY OUT OF LAKE CHARLES, HOUSTON, OR ORANGE, AT SELLER'S OPTION. LOT 3 IS TO BE DELIVERED BY SELLER TO ONE SAFE BERTH, ONE SAFE PORT ONLY OUT OF LAKE CHARLES OR HOUSTON, AT SELLER'S OPTION. LOTS 4 & 5 ARE TO BE DELIVERED BY SELLER TO ONE SAFE BERTH EACH LOT, ONE SAFE PORT ONLY OUT OF LAKE CHARLES, HOUSTON, OR ORANGE, AT SELLER'S OPTION.

(Ex. 18; AY) (emphasis ours)

The word "DIVIDED," underscored above, was crossed out in pencil on Fettig & Donnelly's copy, and the word "Delivered" was written in above it. That correction made the delivery instructions for lots 1 and 2 the same as those for lots 3, 4 and 5 in the telex. Mr. Fettig did not recall whether a corrected copy was ever sent to CRS or if an advising telephone call was ever made. (Tr. 249) Joseph Ravener, Vice-President

of Traffic for CRS, testified that he was confused when he received the telex as to whether it meant CRS had one loadport or two loadports per delivery period, yet he did not contact anyone at F & D for clarification or to raise an objection. (Tr. 391) On June 19, 1984, F & D contracted with Panama to ship the rice to Jamaica. The charter party provided for one port loading

in the first and third delivery periods. (Ex. 23)

On June 27, 1984, F & D sent a telex to CRS, requesting that it nominate the loadport for the first delivery period. (Ex. 32) On June 28, 1984, CRS responded by return telex:

WE NOMINATE THE PORTS OF ORANGE, TEXAS AND LAKE CHARLES, LOUISIANA FOR THE LOADING OF THE 5,789.4 METRIC TONS OF RICE. THIS RICE IS AVAILABLE FOR LOADING JULY SIXTH.

(Ex. 33)

F & D responded with the following telex to CRS:

URGENT URGENT URGENT
PER CONTRACT THE SUBJ CARGO IS TO BE DELIVERED AT ONE RPT ONE LOADPORT ONLY, OUT OF LAKE CHARLES, HOUSTON AND ORANGE.

PLS NOMINATE THE SOLE LOADPORT BY RETURN TLY.

BUYERS HEREBY NOMINATE THE "GOOD PIONEER" PAN FLG. WITH LOAD READINESS JULY 8, 84, TO LOAD THE FULL QUANTITY.

PLS TREAT THIS AS THE REQUIRED NOTICE UNDER THE CONTRACT. . . .

WE ALSO ASK YOU TO NOMINATE LIPT FOR THE REMAINING CARGO IMMEDIATELY.

(Ex. 84) (emphasis ours)

Mr. Ravener testified that when he received the telex, he was surprised, and spoke to Mr. Connell about it. He testified that Mr. Connell remarked, "[t]hey're a good customer, work it out . . .," and that he, Mr. Ravener, said, "[y]es, I can work it out, [delivering the rice to one loadport per delivery position,] provided we go to Lake Charles for the first port period; for the second period, we go to Houston; third period we have a portion of the cargo available at Orange, and we have to buy in the balance." Mr. Ravener further testified that Mr. Connell responded, "[g]o that route, make the nomination." (Tr. 337) On July 2, 1984, CRS sent the following telex to F & D:

WE NOMINATE PORT OF LOADING FOR EACH OF THE THREE SHIPPING PERIODS AS FOLLOWS:

JULY 6-16-5,789.40 METRIC TONS—LAKE CHARLES, LOUISIANA

JULY 18-AUGUST 8-2,390 METRIC TONS—HOUSTON TEXAS

AUGUST 18-SEPTEMBER 8-5,250 METRIC TONS—ORANGE, TEXAS

PLEASE NOMINATE A VESSEL FOR EACH SHIPPING PERIOD AND ADVISE VESSELS ETA AT EACH LOAD PORT.

(Ex. 36)

On July 2, 1984, CRS did not have the full cargo at Orange for the 3rd delivery period. (Tr. 419) The next day, Mr. Ravener contacted CRS's freight forwarder with the following information:

Shipping Period: July 6-July 26

Port of Loading: Lake Charles, LA

Shipping Period: July 18-August 8, 1984

Port of Loading: Houston, TX

Shipping Period: August 18-September 18, 1984

Port of Loading: Orange, TX

Origin: On Dock Port of Orange 58,426

Bags—Need 57,315 Bags. We will advise origin later.

(Ex. 72)

Via letter dated July 5, 1984, F & D sent a Bagged Rice Contract to CRS, which was as per the pro forma but included the specifics of this particular sale: (Tr. 84-86)

V. DELIVERY

- A. Seller shall deliver F.A.S. vessel(s), including and wharfage and handling, at one safe berth, one safe U.S. port out of Houston or Lake Charles for delivery position number two (2), and at one or two safe berths each, one safe port each, out of Lake Charles, Houston, or Orange, for delivery positions numbers one (1) and three (3).

IT OF LOADING
E THREE SHIP-
FOLLOWS:

METRIC TONS—
LOUISIANA

—2,390 METRIC
TONS

NUMBER 8—5,250
TONS, TEXAS

A VESSEL FOR
THIRD PERIOD AND AD-
JUSTMENT AT EACH LOAD

did not have the
the 3rd delivery
day. Mr. Ra-
vener's forwarder
advised:

-July 26
Lake Charles, LA

-August 8, 1984
Orange, TX

-August 18-September

Orange, TX
Orange 58,426
We will ad-

4. F & D sent
CRS, which was
included the spe-
cific (Tr. 84-86)

A.S. vessel(s),
and handling,
at safe U.S. port
at Lake Charles for
two (2), and
one (1) at Lake
Charles.
delivery posi-
tion (3).

XVI. ADDITIONAL CLAUSES

(b) Seller to make commodity available at
not more than one port per delivery
position.

(Ex. 20) (emphasis ours)

The portions underlined in clauses V.A. and
XVI(b) were not in the original pro forma.
Although a signed copy was never returned
to F & D, Mr. Ravener recalled reviewing it
and signing it without protest sometime
after it was received. (Tr. 438, 439)

The first delivery of two lots through
Lake Charles, July 6-16, 1984, and the sec-
ond delivery of one lot through Houston,
July 18-August 8, 1984, both transpired
without difficulty. On August 7, 1984, in
reference to the third delivery period, Au-
gust 18-September 8, 1984, F & D sent the
following telex to CRS:

BUYERS HEREBY NOMINATE THE
"GOOD PIONEER", PAN FLAG, WITH
LOADREADINESS AUGUST 18, 1984
TO LOAD THE FULL QUANTITY
PER CONTRACT, SUBJECT CARGO IS TO
BE DELIVERED AT ONE LOADPORT
ONLY OUT OF LAKE CHARLES,
HOUSTON, AND ORANGE.
PLS NOMINATE THE SOLE LOAD-
PORT BY RETURN TELEX/PLS
TREAT THIS AS THE REQUIRED NO-
TICE UNDER THE CONTRACT.

(Ex. 38)

When no return telex was received, Todd
Johnson of F & D called Mr. Ravener on
August 9, 1984 to confirm the port of Or-
ange as sole loadport for all the rice for the
third delivery period; Mr. Ravener con-
firmed that it would be. (Tr. 114) Written
confirmation of the telephone conversation
was sent to Mr. Ravener the next day.
(Ex. 40)

On August 10, 1984, F & D received the
144-hour Notice of Load-Readiness from
Sealift, the agent of Panama. (Ex. 41) On
August 13, 1984, F & D sent a telex to
Sealift nominating Orange as the loadport
for the third delivery period. (Ex. 42) On
August 14, 1984, F & D received the 72-
hour Notice for Loadreadiness. (Ex. 42-A)

On August 16, 1984, F & D received the
following telex from Sealift:

... OWNERS GIVE 48 HRS NOTICE
FOR LOADREADINESS ORANGE, TX
ON OR ABOUT AUGUST 18 ... ALL
GOING WELL. WE UNDERSTAND
FROM AGENTS AND STEVEDORES
THAT ONLY 2500 TONS IS AVAIL-
ABLE. PLEASE CONTACT SUPPLI-
ERS AND CONFIRM ALL CARGO IS
READY FOR THE 18TH IN ORDER TO
AVOID DEADFREIGHT CLAIM OR
DETENTION. PLEASE CONFIRM.

(Ex. 43)

That day, Mr. Johnson contacted Ken
Florky of CRS who confirmed to him that
all the rice would be in order for loading at
Orange by August 20. (Tr. 123) Mr. John-
son then advised Sealift of that confirma-
tion. (Tr. 124) On August 18, 1984 Mr.
Ravener was advised that CRS had pur-
chased the remainder of rice not for Or-
ange, but for Lake Charles. (Tr. 348)
Most of the rice was purchased on the dock
at Lake Charles, but approximately 3,000
bags were to be trucked in. (Tr. 373, 374)
Mr. Ravener testified that from the time of
the nomination of Orange on July 2, 1984,
until August 18, 1984, when he was in-
formed that CRS had arranged to have the
additional rice at Lake Charles, the Logis-
tics Department at CRS was working with
its traders to purchase the rice. (Tr. 346)
F & D was not informed of any problems in
getting the full load of rice to Orange. On
August 20, 1984, the vessel, Good Pioneer,
docked at Orange, Texas; on August 22, it
commenced loading. (Ex. 47)

Sometime between August 18 and the
22nd or 23rd, CRS advised F & D that
almost half of the rice that was needed for
the third delivery period would not be avail-
able at Orange; instead, it would be avail-
able at Lake Charles. (Tr. 348) Although
there was some confusion as to the exact
date F & D was advised, on August 23,
1984, it was clear to F & D that CRS did
not have all the rice for the third delivery
period available at Orange. (Tr. 140) That
day F & D sent the following telex to CRS:
UNDER PA JM-7036, ALL CARGO
PURCHASED BY JCTC, FOR POSI-
TIONS 1 AND 3 WAS TO BE FUR-
NISHED BY [CRS], UNDER SALE

CONCLUDED ON JUNE 18TH AT 1655 HRS EDT, AT ONE SAFE PORT OUT OF LAKE CHARLES OR HOUSTON OR ORANGE. ON JULY 2, 1984 WE RECEIVED A MESSAGE FROM [CRS] ADVISING THAT PORT OF LOADING FOR THE 5250 MTS FOR SHIPPING PERIOD AUGUST 18/3 SEPTEMBER WOULD BE ORANGE, TEXAS. WE WERE ADVISED SUBSEQUENTLY BY [CRS] THAT SOME OF THE CARGO WAS IN ORANGE, AND THE BALANCE AT LAKE CHARLES. THIS IS CONTRARY TO SALE. WE TRIED TO GET OWNERS OF THE "GOOD PIONEER" (THE VESSEL PRESENTLY LOADING THIS CARGO AT ORANGE) TO GO TO LAKE CHARLES FOR THE BALANCE OF CARGO. OWNERS ARE STANDING BY THE TERMS OF THE CHARTER WHICH CALLS FOR ONE LOAD PORT (SUBJECT VESSEL WAS CHARTERED THAT WAY BASED ON THE TERMS OF THE SALE). ON BEHALF OF BUYERS, WE MUST HOLD CRS & SUGAR CO. RESPONSIBLE FOR ALL DAMAGES INCLUDING BUT NOT LIMITED TO DETENTION, DEADFREIGHT, CAUSED BY THEIR FAILURE TO MEET THEIR CONTRACTUAL OBLIGATIONS. IT IS IMPERATIVE THAT [CRS] DO WHATEVER IS NECESSARY TO MOVE THE CARGO IN LAKE CHARLES TO ORANGE TEXAS IMMEDIATELY IN ORDER TO ALLOW THE VESSEL TO COMPLETE LOADING AND SAIL WITHOUT ANY DELAYS.

(Ex. 48 p. 5)

On August 24, 1984, CRS sent a telex to F & D, itemizing the costs for the Good Pioneer to call at Lake Charles. (Ex. 48 pp. 11-12) CRS estimated it would cost \$9,200.00 to cover the vessel for two days in port if all went well. Sailing time from Orange to Lake Charles was estimated at 14 hours; costs incurred for shifting ports and sailing time were not included in the estimate. CRS further estimated that JCTC would save \$1,260.00 by loading at Lake Charles as opposed to Houston. As authority for its contention that it was able

to utilize a second loadport, CRS cited to clause XVI(4) of the Commodity Contract:

IN THE EVENT SELLER AMENDS OR CHANGES THEIR ORIGINAL PORT NOMINATIONS IN ORDER TO SATISFY SELLER'S OWN SCHEDULING AND FOR SELLER'S OWN BENEFIT, THEN SELLER IS OBLIGATED TO PAY VESSEL'S DEVIATION, AND ADDITIONAL COST AND RESULTING DEMURRAGE, IF ANY, OCCASIONED BY SECOND PORT NOMINATION, AND TO WAIVE CARRYING CHARGES RESULTING FROM DELAY IN LOADING ATTRIBUTED TO CHANGED NOMINATION OF ORIGINAL PORT.

Id. CRS confirmed that it would absorb all costs associated with second port nomination, and asked that the vessel proceed to Lake Charles. F & D responded that the owners of Good Pioneer refused to move, and insisted that CRS conform to the terms and conditions of the commodity contract. Further, F & D maintained that "clause XVI(4) referred to in your telex in no way gives [CRS] the right to ask for and/or demand a second port of loading." (Ex. 48 p. 15)

Numerous telexes were sent between F & D and CRS between August 24 and the morning of August 28, 1984. (Ex. 48 pp. 17-34) F & D maintained that Good Pioneer would not shift, and that CRS must abide by the terms of the contract and truck the rice to Orange, a distance of approximately 40 miles. CRS maintained that the rice was waiting at Lake Charles, and that it was clearly unreasonable for the vessel to refuse to shift in order to continue loading uninterrupted. *Id.*

On the afternoon of August 28, 1984 Panama made the following proposal for the shifting of the vessel to Lake Charles:

- 1) FRT RATE—WILL BE USD 39.00 PER GROSS M/T FOR ALL CARGO, BASIS LOADING ORANGE AND L. CHAS
- 2) CHAR[TERERS] TO PAY LUMP SUM USD 35,000 TO ACTUAL OWNERS

ort, CRS cited to
modity Contract:
ER AMENDS OR
RIGINAL PORT
IDER TO SATIS-
SCHEDULING
OWN BENEFIT.
BLIGATED TO
TION, AND AD-
D RESULTING
, OCCASIONED
NOMINATION,
CARRYING
FROM DELAY
RIBUTED TO
ON OF ORIGI-

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ponded that the
fused to move,
rm to the terms
modity contract.
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ask for and/or
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ent between F
ust 24 and the
4. (Ex. 48 pp.
that Good Pio-
hat CRS must
contract and
a distance of
RS maintained
Lake Charles,
eason able for
ft in order to
ed. *Id.*

rust 28, 1984
proposal for
Lake Charles:
USD 39,000
ALL CARGO,
GE AND L.

Y LUMPSUM
L OWNERS

COVERING PORT DISBURSEMENTS,
SHIFTING COSTS, ETC. CHAR[TER-
ERS] TO UNDERTAKE TO REMIT
PORT DISBURSEMENTS FOR L.
CHAS FROM THIS \$5,000. BALANCE
OF \$5,000 TO BE PAID PRIOR RE-
LEASING B/LS

3) USD 15,000 ADDITIONALLY TO BE
PAID TO DISPONENT OWNRS TO
COVER THEIR EXTRA COSTS FOR
STEVE[DORE] LABOR, ETC. THIS
ALSO TO BE PAID PRIOR RELEAS-
ING B/LS

4) LAYTIME FOR LOADING ORANGE
AND L. CHAS TO COUNT CONTINU-
OUSLY AND TIME SHIFTING FROM
ORANGE TO L. CHAS TO COUNT AS
LAYTIME. TIME TO CONTINUE
EVEN IF VSL DELAYED DUE TO
FOG OR FOR ANY OTHER REASON.

5) ANY STEVE[DORE] STANDBY
TIME IN L. CHAS DUE TO WEATH-
ER] TO BE FOR CHAR[TERERS]
ACC[OUNT]

(Ex. 48 p. 34)

F & D telexed the proposal to CRS with the
substitution that all charges would be
against CRS instead of "CHARTERERS"
as per Panama's proposal. (Ex. 48 p. 35)

CRS rejected the proposal but agreed to
be responsible for extra port costs which it
estimated at approximately \$9,200. It
maintained that no demurrage/detention
charges should be paid as no demur-
rage/detention would have occurred if the
vessel had sailed directly from Orange
when it completed loading on Friday, Au-
gust 24, 1984. (Ex. 48 p. 36)

The parties could not reach an agree-
ment, and the vessel, Good Pioneer, stood
idle at the Orange from 5:00 P.M. August
24, 1984, to September 6, 1984. (Ex. 47)
The vessel had been instructed by its own-
ers to withhold delivery to CRS of the
ocean Bill of Lading until CRS delivered
the remainder of the rice to Orange. With-
out the Ocean Bill of Lading, CRS did not
have the required papers to present to the
bank to receive payment for the rice that
had already been delivered and loaded.

On September 5, 1984, CRS filed suit
against the Good Pioneer in the United

States District Court for the Eastern Dis-
trict of Texas, requesting that the ocean
Bill of Lading be released. (Ex. AS) Pan-
ama released the Bill of Lading the next
day (Tr. 361), and agreed to shift the vessel
to Lake Charles and submit to arbitration
with JCTC, as per the charter party, to
resolve the issue of who should bear the
responsibility for the additional costs. (Ex.
50) CRS made no agreement with either
JCTC or Panama for the vessel to sail to
Lake Charles. (Tr. 362) The vessel sailed
from Orange on September 6 and complet-
ed loading at Lake Charles on September
11, 1984. (Ex. 51) At Lake Charles, the
vessel was again instructed to withhold the
ocean Bill of Lading. On September 11,
1984, CRS filed suit against the Good Pio-
neer in the United States District Court for
the Western District of Louisiana, request-
ing the release of the Bill of Lading. (Ex.
AW) Panama released it that day without
any further proceedings, and the vessel
sailed for Kingston, Jamaica. (Ex. 51)

On December 14, 1984, JCTC served a
"Vouching In Notice" on CRS which de-
manded that it appear and defend the claim
against JCTC in its arbitration with Pan-
ama. (Ex. 57) CRS refused. (Ex. CE)
On February 22, 1985, JCTC filed a petition
in this Court to obtain an order compelling
CRS to participate in a consolidated arbitra-
tion with JCTC and Panama. On May 23,
1985, United States District Judge Charles
S. Haight, Jr. denied JCTC's petition. *Jamaica Commodity Trading Company Limited v. Connell Rice & Sugar, et al.*, No. 85 Civ. 1210, 1985 WL 1423 (S.D.N.Y. May 23, 1985). In his Memorandum Opinion and Order, Judge Haight stated that although CRS was bound by the arbitration clause in the commodity contract, the clause, which made arbitration optional, not mandatory, could not be used to compel CRS into arbitration. (*Id.*)

On July 29, 1985, JCTC and Panama en-
tered into an arbitration submission agree-
ment in which Panama set forth its claim
for \$90,799.49. (Ex. 58) On October 17,
1986, the arbitrator, Mr. Jack Berg, award-
ed Panama damages in the amount of
\$107,523.95, comprising \$50,000 in second

loadport expenses, \$39,779.49 in demurrage, \$1,020 in legal fees for the proceeding in the United States District Court for the Eastern District of Texas, plus \$16,724.46 in interest from September 30, 1984 to the date of the award. An arbitrator's fee of \$3,200 was set, to be shared equally by Panama and JCTC. (Ex. 62)

On December 22, 1986, JCTC paid Panama \$107,523.95 in full and final satisfaction of the arbitration award (Ex. 63), and paid its share of the arbitrator's fee (\$1,600). (Ex. 64) Additionally, JCTC incurred legal fees defending the arbitration in the amount of \$14,482.95. (Ex. 65)

CONCLUSIONS OF LAW

The Effect of the Arbitration Result

[1,2] We first address the issue of whether CRS is bound by the result of the arbitration between JCTC and Panama. If not, we must examine the breach of contract claims.

"Dispute resolution by arbitration is and must be consensual." *Continental Group, Inc. v. N.P.S. Comm., Inc.*, 873 F.2d 613, 617 (2d Cir.1989). "[A]rbitration is a matter of contract and a party cannot be required to submit to arbitration any dispute which he has not agreed to so submit." *United Steelworkers of America v. Warrior and Gulf Nav. Co.*, 363 U.S. 574, 582, 80 S.Ct. 1347, 1353, 4 L.Ed.2d 1409, 1413 (1960); *McAllister Bros., Inc. v. A & S Transp. Co.*, 621 F.2d 519, 522 (2d Cir. 1980). However, under 9 U.S.C. § 4, "[a] party aggrieved by the alleged failure ... or refusal of another to arbitrate under a written agreement for arbitration may petition ... [the] court ... for an order directing that such arbitration proceed in the manner provided for in such agreement." *Continental Group, supra*, 873 F.2d at 617. Pursuant to that section, and 9 U.S.C. § 206, the 1968 Convention on the Recognition and Enforcement of Foreign Arbitral Awards, JCTC filed a petition to compel CRS into a consolidated arbitration with Panama. Judge Haight, in his Memorandum Order and Opinion, determined that the decisive question was whether JCTC could point to an agreement on the part of

CRS to arbitrate. No such agreement could be found. Although the JCTC-CRS commodity contract did contain an arbitration clause, arbitration thereunder was optional, not mandatory; therefore, JCTC could not use the clause to compel CRS to arbitrate. *Jamaica Commodity, supra*, No. 85 Civ. 1210 at 4-6. On May 23, 1985, the JCTC's petition was denied. *Id.* at 9.

Nonetheless, on July 22, 1985, JCTC sent another copy of the vouching-in notice to CRS (the original notice had been sent December 17, 1984). (Ex. 57) CRS replied by letter dated July 25, 1985:

Your letter of July 22nd came as a surprise in view of the decision of the United States District Court, Southern District of New York dated May 23, 1985 denying JCTC's attempt to involve [CRS] in the arbitration proceedings between JCTC and P[anama]. Whatever claim JCTC believes it may have against CRS by way of indemnity, or otherwise, will be resolved in the courts, not before arbitrators.

(Ex. CD)

The JCTC-Panama arbitration hearing went forward without CRS's participation, and the arbitrator found for Panama. JCTC now seeks to bind CRS to the results of the arbitration; CRS resists.

Both parties rely on *SCAC Transport (USA) Inc. v. S.S. DANAOS*, 845 F.2d 1157 (2d Cir.1988), in asserting their respective positions. JCTC contends that in *DANAOS*, the Second Circuit held that a vouching-in notice serves to bind a party to the result of an arbitration when that party refuses to consent to participate in the arbitration; therefore, the result of the JCTC Panama arbitration should bind CRS. Plaintiff's Reply to Defendant's Post-Trial Brief ("Plaintiff's Reply") at 51. CRS argues that, unlike the stevedore in *DANAOS*, CRS owed no duty "implied by law" directly to the shipowner to perform its "services in a workman-like manner." Post-Trial Brief of Defendant Connell Rice & Sugar Co., Inc. ("Defendant's Memo") at 72. Furthermore, CRS argues that it cannot be bound by the decision of the arbitra-

such agreement with the JCTC-CRS contain an arbitrator-reeunder was op- therefore, JCTC to compel CRS to commodity, supra. On May 23, 1985, denied. *Id.* at 9.

. 1985, JCTC sent vouching-in notice to had been sent De- CRS replied by

22nd came as a decision of the Court, Southern ed May 23, 1985 to involve [CRS] ggs between Wm er claim ive against CRS r otherwise, will not before arbi-

tration hearing s's participation, l for Panama. IS to the results -sists.

JAC Transport S, 845 F.2d 1157 their respective that in DAN- ld that a vouch- a party to the hen that party te in the res of the ould bind CRS. nt's Post-Trial t 51. CRS ar- dore in DAN- nplied by law to perform its like manner." t Connell Rice nt's Memo") at ies that it can- of the arbitra-

tor because its interests were not adequately represented in the arbitration. *Id.* at 74.

In *DANAOS*, a shipping company chartered a vessel to transport a motor vehicle to West Africa and contracted with a stevedore company to load the vehicle on the vessel. During loading, while the vehicle was suspended from a lift, the mechanism for raising and lowering the lift, which was being operated by the stevedore company, failed. The vehicle fell from the lift, damaging the vehicle, the lift and the vessel. *DANAOS*, supra, 845 F.2d at 1159. The charterer and the shipowner submitted their dispute over damages to arbitration as required by their charter party, and the charterer, in seeking to have the stevedore company assume its defense in the arbitration, sent a vouching-in notice to the stevedore. The stevedore company declined to assume the charterer's defense. The arbitrator found for the shipowner. *Id.* at 1160.

The charterer then sought indemnification from the stevedore company in this court, based on the findings of the arbitrator that the stevedore company had been negligent in its operation of the winch. *Id.* at 1161. Our court held that the stevedore company "was not estopped from contesting factual issues decided by the London arbitrators because it did not participate in or consent to be bound by the [arbitration]" but then found the stevedore liable to indemnify the shipper based on a negligence theory. *Id.* On appeal, the Second Circuit reversed, identified the issue to be "whether a stevedore may be vouched into an arbitration without its consent." *Id.* at 1159, and modified the award, holding that "absent a particularized showing of prejudice, a stevedore may be vouched into arbitration under a charter party by a charterer [without consenting] where the stevedore is the charterer's indemnitor." *Id.* at 1163. The Circuit Court stated further, "[t]he existence and scope of [the stevedore's] indemnity obligation to [the charterer] is beyond dispute. A stevedore must indemnify a shipowner or charterer to whom it has contracted to provide stevedoring services for losses that party sustains

from the stevedore's breach of its warranty of workmanlike services." *Id.* at 1164.

In reaching its conclusion, the Second Circuit applied a test for determining the preclusive effect of an ignored vouching-in notice: a court adjudicating a separate action for indemnification must first scrutinize whether the indemnitee adequately represented the indemnitor's interests in the prior action. If not, the indemnitor will not be bound by the result of the arbitration. If so, the court must next scrutinize whether procedural opportunities in the present action might likely cause a different outcome than in the prior action. If so, the indemnitor will similarly not be bound. *Id.* at 1162.

When we apply the *DANAOS* test to the present facts, we conclude that CRS is not bound by the arbitration results. First, as will be discussed in the following section, CRS was not JCTC's indemnitor. However, even if CRS was in a relationship whereby it would be required to indemnify JCTC, it would still not be bound under the *DANAOS* test. An indemnitor is bound by the result of an arbitration to which it was not a party only when its interests have been adequately represented in the original action by the indemnitee. *Id.* at 1162. In the instant case, JCTC never presented CRS's key arguments, namely that it had an option for two port loading, that the commodity contract and charter party were arranged on inconsistent terms, and that CRS had to initiate two suits in federal court to compel Panama to release the bills of lading. JCTC could not reasonably forward those arguments without exposing itself to liability. JCTC's strongest argument was that it was caught in the middle, between Panama and CRS. This certainly did not adequately represent the interests of CRS in the prior proceeding. By its very posture in the action before us, JCTC has foreclosed itself from arguing that it adequately protected the interests of CRS in the arbitration. *Marathon Int'l Petroleum Supply Co. v. I.T.I. Shipping, S.A.*, 740 F.Supp. 984, 988 (S.D.N.Y.1990).

Moreover, the Second Circuit specifically limited its holding in *DANAOS* to apply to

stevedores in maritime disputes with charterers or shipowners, thus further distinguishing *DANAOS* from the instant action. *Id.* CRS was not a stevedore, it was a commodity seller, and the JCTC-CRS commodity contract was not a maritime charter party in which disputes are commonly resolved by arbitration, see *DANAOS*, *supra*, at 1163, but a commercial sales contract. The dispute at issue was not maritime in nature, but contractual, an area in which arbitration has not largely taken the place of litigation as a means of dispute resolution.

After careful consideration of *DANAOS* and surrounding law, we are compelled to find that the vouching-in notice did not bind CRS to the results of the arbitration.

Indemnification

[3-5] We next turn to the issue of whether CRS agreed to indemnify JCTC for damages it allegedly incurred as a result of CRS nominating a second loadport. JCTC argues that CRS expressly agreed, through specific language in the contract, to indemnify it for any damages incurred; yet in presenting its argument, JCTC asks us to look to the language of contract clause XVI(4) to infer that an implied indemnification agreement existed. Plaintiff's Reply at 46. JCTC argues that based on that indemnification agreement, the failure of CRS to deliver all the rice at Orange gave rise to an indemnity claim in favor of JCTC. *Id.* CRS maintains that there was no express indemnification clause in the contract, Reply Brief of Defendant Connell Rice & Sugar Co., Inc. ("Defendant's Reply") at 28-9; in addition, according to the test set forth in *Peoples' Democratic Republic of Yemen v. Goodpasture, Inc.*, 782 F.2d 346 (2d Cir.1986), there was no implied contract of indemnification between the parties. Defendant's Memo at 69-73. JCTC contends that *Yemen* is clearly distinguishable because it involved a situation where, unlike here, the parties had no express indemnity agreement and the Court had to decide whether an implied contract for indemnity existed. Thus, JCTC claims, the test used in *Yemen* would not apply to the instant case. Plaintiff's Reply at 47.

"The law of New York requires that an indemnity agreement must be expressed in unequivocal terms and be strictly construed." *Guarnieri v. Kewanee-Ross Corp.*, 263 F.2d 413, 422, *opinion modified on other grounds on reh'g*, 270 F.2d 575 (2d Cir.1959); see also, *Jones v. United States*, 304 F.Supp. 94, 103 (S.D.N.Y.1969) (Weinfeld, J.), *aff'd* 421 F.2d 835 (2d Cir. 1970). Contrary to the contentions of JCTC, the JCTC-CRS commodity contract does not contain an express indemnification clause, and nowhere in the contract do the words "indemnify" or "indemnification" appear, nor does other language which would explicitly and unambiguously set forth an agreement between the parties that CRS would indemnify and save JCTC harmless against all claims arising out of the parties' contract. See generally, *Gibbs v. United States*, 599 F.2d 36, 40 (2d Cir.1979), *Stuto v. Coastal Dry Dock & Repair Corp.*, 153 A.D.2d 937, 545 N.Y.S.2d 743 (2d Dep't. 1989), *appeal dismissed*, 75 N.Y.2d 865, 552 N.Y.S.2d 930, 552 N.E.2d 178 (1990).

In the absence of an express indemnification agreement, an implied right of indemnification can still be found in either of two circumstances. First, such right may be based on the special nature of a contractual relationship between the parties ("implied in fact" indemnity); additionally, there is a tort-based right to indemnification when there is a great disparity in the fault of two tortfeasors and one has paid for a loss that was primarily the responsibility of the other ("implied in law" indemnity). *Yemen, supra*, 782 F.2d at 351. See also *Zapico v. Bucyrus-Erie Co.*, 579 F.2d 714, 718 (2d Cir.1978); *SSDW Co. v. Feldman-Misthopoulos Assoc.*, 151 A.D.2d 293, 295-96, 542 N.Y.S.2d 565, 567 (1st Dep't.1989).

In *Yemen, supra*, plaintiff, a purchaser of grain, brought suit against the seller to recover detention, deadfreight and carrying charges incurred in relation to the parties' contract for the sale and shipment of grain. Plaintiff alleged an implied right of indemnification based on the contractual relationship between the parties. Plaintiff recovered on the indemnity theory, but on appeal the Second Circuit reversed, holding that

requires that an act be expressed in language which would clearly set forth an agreement which would fairly be implied in fact. *Keenan-Ross*, opinion modified 8/13/89, 270 F.2d 575 (2d Cir. 1969). *Jones v. United States*, 835 F.2d 835 (2d Cir. 1987). The contentions of the commodity contract as indemnification in the contract do the "implied in fact" agreement which would fairly be implied in fact. *Jones v. United States*, 835 F.2d 835 (2d Cir. 1987). *Stato Repair Corp.*, 153 F.2d 743 (2d Cir. 1947). *N.Y. 2d 865*, 178 (1990). The right of indemnification in either of two ways may be implied in fact of a contractual relationship ("implied in fact"). Finally, there is a right of indemnification when the fault of two parties is found for a loss that is the responsibility of the other party. *Yemen*, 835 F.2d 514, 718 (2d Cir. 1987). *Mistho*, 293, 296-96, 542 (1989). If, a purchaser is not the seller to buy and carrying to the parties' agreement of grain, the right of indemnification in the Plaintiff's recovery, but on appeal, holding that

there is nothing special about the contractual relationship between [a grain seller] and [a grain buyer] that would warrant implying in fact a contract for indemnification. Their grain sale agreements were fairly ordinary commodities contracts. There is simply nothing in them or in the parties' dealings from which an agreement to indemnify "could fairly be implied".

Id. at 351 (quoting *Zapico*, 579 F.2d at 719).

Here, as in *Yemen*, there is nothing special about the contractual relationship between JCTC and CRS which would dictate the imposition of a right to "implied in fact" indemnification. CRS was a USDA Foreign Agricultural Service approved grain seller that contracted to provide rice to JCTC based on pro forma commodity contract provisions, and its obligations to JCTC are measured by their commodity contract. Any further agreement to be bound cannot fairly be implied. "If an implied contract for indemnification were to be found here, one would have to be found in nearly every commodities sale contract that lacked a clause excluding it, a result that would reverse all standard contract and indemnity law." *Id.* We refuse to go so far; accordingly, we conclude that there was no implied contract for indemnity within the JCTC-CRS commodity contract.

Similarly, JCTC has no "implied in law" indemnification right. Such indemnification is designed to shift responsibility from one joint tortfeasor to another for damages caused by the tortious acts of the other, a situation that is not present in the instant action. *Id.*

Based on the foregoing discussion, we are compelled to find that CRS is not liable to JCTC on either an express or implied indemnity theory. "Such a claim—for consequential damages resulting from [an alleged failure to deliver the goods according to contract specifications]—is one for breach of contract, not for indemnity." *Id.* at 350. Accordingly, any damages award-

5. The parties dispute whether maritime jurisdiction also provides the basis for this action. However, we have found, and the parties agree,

ed in this case must rest upon principles of breach of contract.⁵

Breach of Contract

1. The Ambiguous Commodity Contract Terms

[6] The critical issue for our resolution is whether the terms "Port(s)" and "Lot" as contained in the commodity contract are ambiguous. JCTC contends that the term "Port(s)" is ambiguous in that it is unclear whether the term gives CRS the right to elect five or ten ports for each lot, the right to elect only one port per lot but two ports per delivery period, or the right to elect one of many Gulf ports. Plaintiff's Post-Trial Memorandum ("Plaintiff's Memo") at 57. CRS argues that the term "Port(s)" is unambiguous in that it means one or more ports, and when read in conjunction with the IFB provision "one safe port for each lot offered," it provides a clear indication of the intentions of the parties to allow for one loadport per lot offered. Defendant's Reply at 21.

"Contract language is ambiguous if it is reasonably susceptible of more than one interpretation, and a court makes this determination by reference to the contract alone." *Burger King Corp. v. Horn & Hardart Co.*, 893 F.2d 525, 527 (2d Cir. 1990). The commodity contract is made up of the IFB, with incorporated pro forma terms, and the offer from CRS. The IFB states the amount of rice desired per delivery period (approximately 5000 MT), the dates of the three delivery periods, and the delivery terms, "F.A.S. vessel(s) at U.S. Port of Export from one safe berth, one safe port for each lot offered." (Ex. 7) The incorporated pro forma terms, referred to in the IFB as the "[f]ull details of terms and conditions," (Ex. 7) states delivery terms, "at one safe berth, one U.S. port." *Id.* The offer from CRS is for two lots of approximately 3,000 MT per delivery period, for a total of six lots offered, with delivery terms "net FAS vessel(s) U.S.A. Gulf Port(s)." (Ex. 9, p. 4)

that jurisdiction is founded in diversity. Accordingly, we need not address that issue.

Reading the commodity contract as a whole to ascertain the intention of the parties, it is not at all clear whether the understanding was to give CRS the option to deliver to six ports, to one port for each of the six lots offered, or to three ports, one port for each of the three delivery periods, which could be considered "lots" from the language in the IFB, or, relying on the pro forma provision, "one safe berth, one U.S. port," to one port for all deliveries contemplated by the entire contract. It is equally uncertain as to whether that provision, "one safe berth, one U.S. port," means per lot, per delivery period, or per the contract period. Considered alone, the language used in the delivery provisions of the commodity contract is reasonably capable of more than one interpretation and is therefore ambiguous. See *Burger King, supra*, 893 F.2d at 527.

When the language of a contract is ambiguous, a court may look to parol evidence in order to help it ascertain the intentions of the parties. *Id.* Accordingly, since we cannot determine, keeping our inquiry within the commodity contract, which construction JCTC and CRS intended for the delivery provisions, we turn to parol evidence in order to ascertain their intent regarding the delivery provisions of the commodity contract. *Id.*

2. *The Intent of the Parties Regarding the Delivery Provisions of the Commodity Contract*

[7] On the morning of June 15, 1984, Ronald Fettig spoke with Grover Connell, who clarified the offer from CRS to be for one loadport per delivery period. Only after that telephone conversation was the offer from CRS accepted. Even if this conversation differed in any way from the recollection of Mr. Fettig, there were numerous documented confirmations from June 18, 1984 through August 10, 1984, which unequivocally demonstrated the intention of both JCTC and CRS that the delivery of the rice was to be to one port for each of the three delivery periods.

On June 18, 1984, F & D sent CRS a telex confirming the terms of the sale. It

stated that the rice was to be delivered "one safe port only" for lots 1 and 2 (delivery period 1), "one safe port only" for lot (delivery period 2), and "one safe port only" for lots 4 and 5 (delivery period 3). (Ex. 18) CRS never communicated any objection to the telex or its contents to F & D.

On June 28, 1984, after CRS nominated two loadports for the first delivery period, F & D responded, "[p]er contract the subject cargo is to be delivered at one [loadport] only ... please nominate one loadport." (Ex. 34) Again, CRS made no objection to the telex, or to the assertion that one loadport per delivery was "per contract." In fact, the response by CRS on July 2, 1984, confirmed what JCTC contends, to wit, the intent of the parties was to have the rice delivered to one loadport per delivery position: CRS nominated La Charles, Houston and Orange to be the three loadports for the first, second and third delivery periods, respectively. (Ex. 36) The contract becomes, by virtue of the nomination of a loadport, an agreement to deliver the goods to that loadport. *Stoomvaart Maatschappij Nederlandsche Lloyd v. Lind*, 170 F. 918, 919 (2d Cir.1909). Mr. Ravener, Vice-President for Traffic at CRS, was aware of the importance and finality of the nomination:

Q. Isn't it true ... when you nominated the port of Orange, you locked [CRS] to that port as the port of loading unless you had some legal excuse under the contract to change?

A. Correct.

(Tr. 429)

On July 5, 1984, F & D sent CRS a Bagged Rice Contract, which included the pro forma terms and the terms specific to the agreement between the parties for this particular sale. The contract included the delivery terms in clause V(A) which provided that for each delivery period, "[s]eller shall deliver ... at one safe U.S. port." Clause XVI(3) provided: "seller to make commodity available at not more than one port per delivery position." (Ex. 20) The clause "per delivery position" was not included in the IFB and pro forma contract that had been sent to CRS for the purpose of soliciting offers.

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 does nothing to change the terms of the
 contract: it merely makes clause XVI(3)
 conform to the delivery terms as contained
 in other sections of the IFB and pro forma
 contract. Mr. Ravener reviewed the con-
 tract, but never communicated any objec-
 tion to F & D.

Apparently interpreting the contract to
 state that each delivery was to be made at
 only one loadport, CRS supplied all the rice
 for the first delivery period to Lake
 Charles as the sole loadport, and all the
 rice for the second delivery period to Hous-
 ton as the sole loadport.

On August 7, 1984, F & D sent the
 required reconfirmation notice to CRS, ask-
 ing CRS to "nominate the sole loadport"
 for the third delivery period. (Ex. 38) On
 August 9, 1984, Mr. Ravener confirmed
 that Orange would be the sole loadport for
 the third delivery period; on August 10,
 1984, F & D sent a telex to CRS, confirm-
 ing Mr. Ravener's telephone confirmation.
 (Ex. 40) No objections to either telex were
 ever communicated to F & D, and CRS
 never voiced any contrary intent during the
 course of the contract.

CRS initially introduced its interpretation
 of the authority conferred by clause XVI(4)
 when it sent a telex to F & D on August
 24, 1984 (Ex. 42, p. 11-12), during the time
 the rice was being loaded at Orange. The
 vessel *Good Pioneer* had arrived on August
 20, 1984, and had commenced loading on
 August 22, 1984. Although CRS had
 known that there was insufficient rice at
 Orange for the delivery since July 2, it did
 not inform JCTC until sometime between
 August 18 and 22 or 23, 1984. Previous to
 that, on August 16, 1984, CRS had con-
 firmed that all the rice would be at Orange
 when F & D contacted it after hearing
 rumors that all the rice was not available
 at Orange. (Tr. 123) CRS had not previ-
 ously raised the supposed authority of
 clause XVI(4); in fact, it is questionable
 that the experienced management of CRS
 believed prior to August 24, 1984 that
 clause XVI(4) gave any authority for hav-
 ing over half of the allotted rice at Lake
 Charles. Mr. Ravener testified that Mr.

Purcell, in-house counsel to CRS, advised
 him that clause XVI(4) could be used to
 justify CRS's refusal to make all of the rice
 available at Orange:

Q. Now, you indicated you participated
 in the preparation of this telex [Ex. 48
 p. 11-12]?

A. Yes.

Q. And Mr. Purcell also?

A. Most likely.

Q. What is the basis for you're saying
 "most likely?"

A. Because he's our in-house legal
 counsel.

Q. And he came up with the idea of
 using this clause [XVI(4)]?

A. I don't know whether it was an idea,
 but he came up with using this.

(Tr. 398)

After a thorough analysis of the afore-
 mentioned communications and the trial
 testimony pertaining thereto, we have no
 hesitancy in finding that the intent of the
 parties was for an agreement for one load-
 port per delivery period. Any objections to
 the communications sent by F & D, which
 may have been raised internally within
 CRS, were never communicated to F & D,
 JCTC, or the USDA. JCTC, therefore,
 could not have had any indication that CRS
 had any objections to, or disagreement
 with, any of the communications, and we
 will not require it to know the internal
 communications of another company which
 had not been communicated to it. The
 communications of CRS all indicated an
 acceptance of an agreement for one load-
 port per delivery period.

The question now, given the agreement
 of the parties for delivery to one loadport
 per delivery period, is whether CRS had the
 contractual ability to nominate an addition-
 al loadport, thereby allowing it to deliver
 the rice to two loadports in the third deliv-
 ery period. CRS maintains that clause
 XVI(4) of the commodity contract gave it
 the right to nominate a second loadport if
 scheduling necessitated; alternatively, it
 argues that the clause is ambiguous and
 therefore must be construed against its
 maker, JCTC. Defendant's Memo at 60-
 61. JCTC maintains that clause XVI(4) is

unambiguous, and in no way gave CRS the right to nominate an additional loadport. It argues that clause XVI(4) is a proviso regarding the substitution of one loadport for another should seller's scheduling necessitate it. Plaintiff's Reply at 36-38.

Clause XVI(4) provided:

In the event Seller amends or changes their original port nominations in order to satisfy Seller's own scheduling and for Seller's own benefit, then Seller is obligated to pay vessel's deviation, and additional cost and resulting demurrage, if any, occasioned by second port nomination, and to waive carrying charges resulting from delay in loading attributed to changed nomination of original port

(Ex. 20)

CRS, relying on the terms "occasioned by second port nomination," claims that the plain language of clause XVI(4) permitted it to nominate a second loadport. Defendant's Reply at 27. We disagree.

"Language whose meaning is otherwise plain is not ambiguous merely because the parties urge different interpretations in the litigation." *Metropolitan Life Ins. Co. v. RJR Nabisco, Inc.*, 906 F.2d 884, 889 (2d Cir.1990). The language of clause XVI(4) is clear and unambiguous; it contemplates the amendment or change of an "original port nomination." (emphasis ours). It does not support the argument of CRS. There is a difference between changing an original port nomination and adding an additional port: changing an original port nomination involves substituting one specific port for another specific port. Mr. Ravener of CRS testified that he realized the difference and the consequences of making a nomination under each circumstance. (Tr. 396-97) This clause contemplates a situation where CRS finds it cannot have the complete shipment of rice at Orange, but could have it at Lake Charles instead, and desires that the vessel change its course to Lake Charles before arriving at port in Orange. What CRS did amounted to adding an additional port.

Read as a part of the entire contract, it would be entirely inconsistent with the agreement of the parties—for one loadport

per delivery period—to permit CRS to unilaterally add a second loadport. It had been made clear by communication after communication that the agreement was for one loadport per delivery period.

We note, too, that clause XVI(4) is located not in the delivery section of the contract, but in the damages section. Its purpose was to set forth the damages which would be recoverable should circumstances dictate the need to switch an original port nomination, as indicated in the delivery clause of the contract, to another port. It was intended to enunciate an independent delivery provision. CRS was confined to one loadport per delivery period, but clause XVI(4) provided a certain flexibility in that it gave CRS the authority to nominate a substitute port *in place of*, not in addition to, the original port nomination. CRS would then be bound by clause XVI(4) to pay for any and all costs occasioned by such a nomination.

Based on the evidence adduced at trial and the law applicable thereto, we are compelled to find that clause XVI(4) did not give CRS the right to deliver rice to more than one loadport during the third delivery period. No other bases for such a right have been raised; consequently, we find that CRS had a duty under the contract to deliver all of the rice for the third delivery period to Orange. Its failure to do so amounts to a breach of that duty; therefore, CRS is liable for the damages incurred by JCTC as a result of that breach.

DAMAGES

[8] As stated earlier, the parties intended, as evidenced by their actions, that delivery was to be to one loadport per delivery position. Additionally, the nomination of one port per delivery period by CRS in its July 2, 1984 telex to F & D (Ex. 36) served to lock CRS into delivering the rice to those specified ports as if those port nominations had been written into the original contract. The failure of CRS to deliver the full amount of rice to Orange for the third delivery position constituted a breach of the parties' contract; accordingly, JCTC is entitled to recover all reasonably certain damages which flowed from that breach.

Cite as 766 F.Supp. 138 (S.D.N.Y. 1991)

Vital Trading S.A., Inc. v. SGS Control Socs., Inc., 874 F.2d 76, 79 (2d Cir.1989).

JCTC argues that as a result of its breach of contract, CRS is responsible for the following damages:

Demurrage	\$ 39,779.49
Second port call	50,000.00
Legal fees (re: CRS's arrest of the vessel at Beaumont)	1,020.00
Interest awarded to Panama by arbitrator	16,724.46
JCTC-Panama arbitrator fee	1,600.00
Attorney's fees re: defense of Panama arbitration claim	14,482.95
	\$123,606.90

Plaintiff's Reply at 41; see also Ex. 55-66, 99, 103.

CRS argues that the measure of its liability does not exceed \$6,500.00. This argument, which is the only argument raised by CRS regarding its liability for damages, is based on its claim that since it had the right to nominate an additional loadport under clause XVI(4), any damages stemming from that nomination are limited by those provisions. Since we have previously found that 1) clause XVI(4) does not apply to additional port nominations, but only to substituted port nominations, and 2) the nomination by CRS was for an additional port, the damage provisions of clause XVI(4) are inapplicable and will not be relied on. Regarding damages, the commodity contract provides:

Seller to be responsible for all damages sustained by Buyer due to Seller's failure to perform the terms and conditions of this contract, including without limitation the following:

....
All costs and expenses incurred by buyer resulting from detention or demurrage incurred ... for failure of Seller to ... maintain continuity of delivery....

....
Seller guarantees to deliver cargo at vessel's call. Demurrage, if incurred by

the failure to do so, to be paid by Seller....

(Ex. 20)

The demurrage charges of \$39,779.49 and second port call costs of \$50,000.00, sustained by JCTC, are those involving costs to, and movement of, the vessel necessitated by the inability of the seller, CRS, to provide the entire cargo at the vessel's call in Orange. That is precisely the class of harms for which the damage provisions of the commodity contract provided. The amount for the second port call, \$50,000.00, was found reasonable by the arbitrator in the proceeding between JCTC and Panama, and is supported by the trial testimony of Mr. Fetting (Tr. 134-37). We find no reason to disturb it. Furthermore, the \$16,724.46 in interest awarded by the arbitrator to Panama, once awarded, became part of JCTC's fixed damages and are thus recoverable. *DANAOS, supra*, 845 F.2d at 1165.

Finally, the general rule in New York is that the legal expenses incurred in maintaining or defending an action cannot be recovered as general or special damages. *Central Trust Co., Rochester, N.Y. v. Goldman*, 70 A.D.2d 767, 767-68, 417 N.Y.S.2d 359, 361 (4th Dep't.), appeal dismissed 47 N.Y.2d 1008, 420 N.Y.S.2d 221, 394 N.E.2d 290 (1979). However, "[w]here a breach of contract has caused a party to maintain a suit against a third person, courts have permitted recovery from the breaching party of counsel fees and other litigation expenses incurred in the suit." *Ingersoll Milling Mach. Co. v. M/V Bode-na*, 829 F.2d 293, 309 (2d Cir.1987); see also *Artvale, Inc. v. Rugby Fabrics Corp.*, 232 F.Supp. 814, 826 (S.D.N.Y.1964), *aff'd*, 363 F.2d 1002 (2d Cir.1966); *In re Emergency Beacon Corp.*, 48 B.R. 341, 351 (S.D. N.Y.1985) and cases cited therein. The breach by CRS directly caused the arbitration action between Panama and JCTC; accordingly, JCTC is entitled to its attorney's fees and other expenses, in the amount of \$16,082.95, that JCTC incurred as a result of its defense of the arbitration action brought by Panama. However, the \$1,020.00 in legal fees incurred by JCTC with respect to the arrest of the vessel at

Beaumont are not recoverable because they do not fall within the above-mentioned exception. *Id.* Therefore, we find CRS liable to JCTC for \$122,586.90, together with interest from December 23, 1986 to the date of judgment.

CONCLUSION

Based on the total trial record and the law applicable thereto, we find in favor of plaintiff JCTC and against defendant CRS on the ground that CRS breached its duty under the commodity contract by failing to provide the entire amount of rice for uninterrupted loading at the port of Orange during the third delivery period. Consequently, we award JCTC damages in the amount of \$122,586.90 plus interest at the current statutory rate from December 23, 1986 to the date of judgment. Parties shall bear their own costs. The clerk is directed to enter judgment accordingly.

SO ORDERED.



Cathy Yvonne STONE, Plaintiff,

v.

Hank WILLIAMS, Jr., Billie Jean Williams Berlin, Chappell Music Company, a Division of Chappell & Co., Inc., a Delaware Corporation, Aberbach Enterprises, Ltd., a New York Corporation, Acuff-Rose-Opryland Music, Inc., a Tennessee Corporation, Milene-Opryland Music, Inc., a Tennessee Corporation, Wesley H. Rose and Roy Acuff, Individually and as Trustees in Liquidation for Stockholders of Fred Rose Music, Inc. and Milene Music, Inc., Fred Rose Music, Inc., a Tennessee Corporation, and Milene Music, Inc., a Tennessee Corporation, Defendants.

No. 85 Civ. 7133 (JFK).

United States District Court,
S.D. New York.

June 12, 1991.

Alleged illegitimate daughter of singer sued seeking declaration that she was a

child of singer, within meaning of certain copyright statutes, and was entitled to share in renewal term of copyrights of singer's works. The District Court, Keenan, J., held that: (1) Alabama Supreme Court decision holding that claimant was daughter of singer was not entitled to res judicata or collateral estoppel effect, as parties were different from those in present suit; (2) daughter's claim was time barred; and (3) daughter did not state cause of action for conspiracy.

Case dismissed.

1. Judgment ¶828(3.39)

A state court judgment will not be given collateral-estoppel or res judicata effect in a federal court proceeding where party against whom an earlier court decision is asserted did not have a full and fair opportunity to litigate claim or issue decided by first court.

2. Judgment ¶828(3.32)

Decision by Alabama Supreme Court that illegitimate daughter of singer was entitled to share of copyright royalties due estate of singer, did not have res judicata effect in suit brought by daughter in federal court seeking copyright royalties; necessary identity of parties was missing as Alabama Supreme Court had ruled on appeal of trial court decision granting judgment on behalf of estate administrators and estate's law firm, while federal case involved son of singer and copyright holders, none of whom were involved in the Alabama Supreme Court appeal or in privacy with any party involved in that appeal.

3. Copyrights and Intellectual Property ¶47.5

Action brought by alleged illegitimate daughter of singer, seeking declaration that she was child within meaning of copyright statutes, was time barred even though daughter claimed that significant information had been withheld from her precluding earlier commencement of suit.